

INTELLENET GLOBAL GAZETTE

THE OFFICIAL INTERNATIONAL INTELLIGENCE NETWORK Newsletter





INTELNET GLOBAL GAZETTE

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DECEMBER 2022

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By: Frank V. DeAndrea, Jr.
Editor-In-Chief

WELCOME TO THE INTELLENET GLOBAL GAZETTE 2022 Special Edition – A Look Back ...

Why a Special Edition? Well the By-Laws of Intellenet require 4 newsletters per year. When I wrote the Newsletter Policy, I incorporated 4 such newsletters, however, due to the transition to the new publication dates there would be a failure to produce the 4th Newsletter in 2022. Not to be one to ignore or disregard policy, this Special Edition allows Intellenet to remain in compliance with its own by-laws.

As you are aware from my email, in November 2022 I had a catastrophic hard drive failure. Catastrophic in the world of hard drives means a mechanical failure that renders all data irrecoverable based on mechanical failure and damage. In my eyes, I have lost what appears to be my life! Truly over ten years of archived emails maintained in .pst files as well as documents, pictures and the like. History that cannot be recreated.

"Study history, study history. In history lies all the secrets of statecraft." - Winston Churchill

It is a crippling experience to recognize something you took for granted would always be there is gone forever. In my case, I backed up everything to the cloud only to realize that my cloud backup was actually in conflict, so it was simply backing up my hard drive to my hard drive.

I share my pain with you in the hopes that if you do not back things up, you will start and if you do back things up, you will verify that they are actually backing up the way they are supposed to.

This catastrophic failure lends itself to the theme of this Special Edition: A Look Back...

"The best prophet of the future is the past." - Lord Byron

The ending of one year, and the rushing in of the next often is time to reflect on the past and ponder the future. It is imperative for us to know our history. This newsletter, is a look back at where we were based on the INTELLNET newsletters from 2005 through 2022. As we prepare to celebrate the 40th Anniversary of INTELLNET, sometimes to know where you are headed, you need to understand where you've been.

Also included in this "Special Edition" A Look Back- is the Incomplete History of Intellenet Part I, II and III. Originally published in 2019 through 2021, It is hoped that Colonel Carino can continue to pen Part IV to cover the Psarouthakis years from 2013 to 2021 and part V to cover the Stein years to present.

"Learn from yesterday, live for today, hope for tomorrow. The important thing is not to stop questioning." - Albert Einstein

It is indeed an honor and I consider it a privilege to be the Editor-In-Chief of the Intellenet Global Gazette. I hope you enjoy this "Look Back" and I wish all of you a safe and healthy new year.

Stay Safe,

A handwritten signature in gold ink that reads "Frank".



DIRECTOR'S MESSAGE



Dear Intellenet Family,

Happy Holidays, this is the time of year that many of us around the globe look to enjoy family traditions and time well spent with loved ones during our respective holidays, cultures and traditions.

A perfect time to reflect and look back on Intellenet's traditions and endeavors and in doing so, this issue is perfect for this time of the year.

When the calendar turns the page on January 01, Intellenet will be celebrating its 40th anniversary. Jim started this journey in 1983. My Son Daniel is a Sophomore in High School this year and my Daughter, Sara, is a Sophomore in College, in 1983, I was a Sophomore in High School. What a coincidence..... As I reflect on 1983, I can assure you that I never would have expected to be the Executive Director / Board Chairman of an International Association. Let alone an elite association comprised of the best of the best in our industry and for that I am thankful to all of you!

I was looking back at some of our archived newsletters and the December 2005 edition, Carino's Corner said:

"Calendar year 2005, our 22nd year of operation was a successful and rewarding one. We had a great seminar in Arundel England and a terrific mixer at the WIC in Las Vegas. Our membership continued to grow in both numbers and quality, with great strides in enhancing worldwide coverage. Simply stated, we appear to be able to satisfy client needs in virtually all corners of the world. Continued growth in membership and an expanded website are two goals in 2006."

That is another coincidence, that I happened to look at this particular issue, as our goals, objectives and results are right in line with the philosophy of the formation of Intellenet. We just had a great conference in 2022, in Las Vegas. Our membership survived COVID 19 and our numbers stayed steady and we continue to increase our footprint in the United States and abroad with quality members. As Jim said, "Simply stated, we appear to be able to satisfy clients' needs in virtually all corners of the world." And we continue to grow our membership, with a focus on improving our international footprint and commitment to our international members. Let's not forget that 2024 we will be in Ireland. The first time outside of the United States in several years. Sixteen years later we are rolling out a new and improved website too! Last bit of trivia for 2005 is that Peggy began her role as Executive Secretary.



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CONTINUED

I look forward to seeing everyone at our 40th anniversary conference in March in Orlando. If you have not yet, I would highly encourage ALL of our members to do a Shout-Out in our commemorative program. Memorialize your well wishes, thoughts, prayers or kind words, for folks to read forty years from now. Say a shout out to your kids, to an Intellenet member or vendor or just a congratulatory comment to Intellenet. It will be fun to read in March of 2023, at our 50th anniversary in 2033 and beyond.... Here is a quick link, you do not have to attend the conference to do a shout-out, although we would love to see you there and are hoping for this to be the biggest conference we have ever had; <https://intellenet.org/annual-conference-registration/>

It takes a team to lead this association and with that, I am thankful to all of our Board Members, Committee Members, Peggy, Vendors and you (our members). Thank you all for all of your help, loyalty and support. I thank my wife, kids, employees and extended family for all of their support and understanding when I am working and or traveling.

In closing, I hope all of our members have time to spend with your family and enjoy the holidays with your loved ones while enjoying your favorite tradition.

See you in March 2023!

Jeff



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ASSISTANT Executive Director's MESSAGE



Dear Colleagues,

At this time of year and keeping with the theme of this Special Edition, I would like to take a moment to reflect on Intellenet past. As I said in my October message, I have grown with this organization and I am always amazed at not only what we are, as an organization but who we are as a group of individuals. Looking back brings back many fond memories. I feel blessed for where we are now, and I look forward to where we are about to go in the future. I see nothing but good on the horizon for Intellenet and much of that is based on our history.

To all our members who celebrate any holiday in December I wish you a Happy Hanukah, Merry Christmas, and a wonderful holiday season and to ALL of our members I wish you a very healthy, prosperous happy new year 2023.

I look forward to seeing everyone in Orlando.

Remi

Remi Kalacyan
Assistant Executive Director



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Seasons Greetings

CARIN'S

Executive Director Emeritus

MESSAGE



The Christmas / New Year's holiday season is always a good time to reflect back as well as look forward, expectantly optimistically for a great year. As this holiday season approaches my thoughts drift back to 1982-83 when a dream became a reality as this coming year IntelNet will celebrate its 40th anniversary. Many of the early members are no longer with us but fortunately their memories and contributions continue to help guide us.

My best,

Tim

And now, lets take a look back...



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May						
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June						
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July						
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31						

August						
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14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

FROM HUMBLE BEGININGS: Carino's Corner – September 2005

Welcome to the inaugural issue of Intellenet's Newsletter. It is our intent to publish this on a quarterly basis. Member Bill Blake (Littleton, CO) perceived its need and will serve as the Editor.

The success of any Association Newsletter requires participation and contributions from its members. The goal is to have several feature articles as well as recurring columns. So, look over this first issue, give us your opinions and suggestions for improvements and give us input for future issues.

The first World Investigators Conference is now history. Jimmie & Roe Mesis really pulled it off. More than 1400 investigators, security professionals, speakers and Exhibitors put on a show never before experienced by the investigative community.

Intellenet was well represented with at least 75 members attending. Our Thursday evening Mixer was a great success, with spouses, guests, and potential new members probably topping 125 attendees. The new member applicants (about 20 to 25) will be identified in the Intellenet Info Brief. A big hand for Co-host and Intellenet member Roe Mesis for handling all the set-up details for this event. Attendees included about 12 "first timers" to an Intellenet gathering. Indications are we will see them again in

Calgary. There was a chemistry and aura of true friendship permeating the room, commented upon by many. Our next major event will be our 17th Annual Seminar in

Calgary, Canada, 17-20 May 2006. Local host Kevin Ripa has put together a great professional and social program. The Speaker Program is almost set. Look for further details on both the website and Listserv in the very near future. If looking for seeing more of Canada and the North, Sue Drum (planner of the QM-2 return from Arundel, England) is arranging for some great train rides on the Rocky Mountaineer as well as Alaskan cruises. Sounds like a great vacation opportunity and our thanks to Sue for again putting together a pre- and post travel venue. My thanks to Bill Blake for convincing me (not a difficult task once he volunteered to serve as Editor☺) of our need for a quarterly publication. The older members will recall hard copy Newsletters some years ago but one quick read of this issue will indicate another major growth area for Intellenet. My Best, Jim





Gerald (Jerry) Adams
Gerald Adams & Associates, Inc.
Austin, Texas

INTELLENET SHOWING AT WIC

Robert A. Dudash, CFE, CII Investigative Services, Inc. Omaha, NE

Perhaps you attended or you did not, but saw the advertisements regarding the World Investigators Conference in Las Vegas, NV which was held at the MGM Grand, September 21-24, 2005. If you attended, you were aware that it was a tremendous conference and the Intellenet Mixer a huge success. If you were not there, you missed a significant gathering of Intellenet folks, old, new and potential.

The conference itself was attended by more than 1,100 individuals, not all of them investigators but most were. The speakers were dynamic and the individual seminars very informative. There were a few minor glitches but when you have that many individuals appear in one place at one time, some things just do not go as planned.

Intellenet member and PI Magazine Editor-in-Chief Jimmy Mesis and his lovely spouse, Rosemarie PI Magazine Publisher, did a fantastic job in the overall operation of the conference. There were many other Intellenet members who gave seminar presentations; Larry Ross did a dynamic job of filling in at the last minute for one speaker who did not arrive for his presentation.

The Mixer, which had been advertised on our listserv, enabled our members and potential members to gather and network. While I did not have a head count, it appeared there was an estimate of between 100 to 125 individuals at our Mixer with individuals from many countries and from all over the U.S. I would also like to point out that one member, John MacIntire, was so dedicated that he flew in from Tucson,

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AZ just to attend the Mixer and then flew back to Tucson after it was over. There were two observations about this Mixer. First, this was a much larger crowd than anticipated and secondly, that this was no ordinary event. Most of those who attended stayed for the entire time which made the Mixer a huge success. Generally speaking, during most Mixers, individuals appear, pay their respects and leave. It was good seeing old friends, making new friends and finally putting a face to that voice on the other end of the phone that we have dealt with over the years. This Mixer was possible because our members stepped up and pledged financial support, which was counted upon to set the budget for the evening. If you have not been to Las Vegas lately, it IS very expensive.

Intellenet was able to identify new members through the efforts of our members who identified these potential new members and brought them to the Mixer and introduced them to our members. For all those who identified and brought a new member, we all thank you and applaud your efforts. The average pledge made by our members was \$100. Several of these pledges were from individuals who knew they could not attend but wanted to help out financially. Also, there were several individuals who pledged and sent in a \$200 check to help defray expenses. For all those who provided financial support, I for one, thank you very much and I know Jim Carino, our Executive Director, is extremely appreciative of your generosity and for following through on your pledge and commitment. If you had pledged and forgot to send in the check, now is a good time to take care of that matter.

Now we are all looking forward to our next function, our annual conference in Calgary, Alberta, May 17-20, 2006, at the Sheraton Eau Claire Suites. I am sure we shall have a very enjoyable time as we are under the care of Kevin Ripa, our host.

Editor's Note:

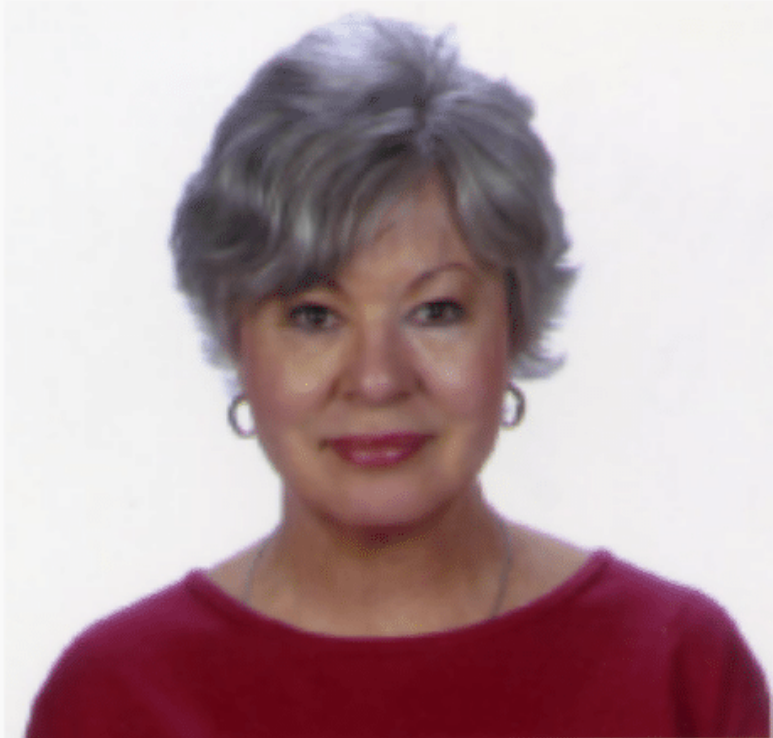
The value of this newsletter is directly dependent upon the articles generated by our membership. Intellenet has a great wealth of experience and knowledge that should be published for the benefit of all. Individually, we have our own areas of expertise; collectively, we have a base of knowledge that exceeds the expectations of the uninitiated. While assembling the newsletter, I was very impressed with the writing skills of our authors. We need your assistance with articles for future newsletters. There are no limitations on subject matter or article length. Please do your part to make Intellenet News a success.



CARINO'S CORNER DECEMBER 2005

Calendar year 2005, our 22nd year of operation was a successful and rewarding one. We had a great seminar in Arundel England and a terrific mixer at the WIC in Las Vegas. Our membership continued to grow in both numbers and quality, with great strides in enhancing worldwide coverage. Simply stated, we appear to be able to satisfy client needs in virtually all corners of the world. Continued growth in membership and an expanded website are two goals in 2006. You will all note shortly that Intellenet dues will be experiencing its first increase in about 10 years for calendar year 2006. This is a necessity to address a major Board initiative voted on at our last seminar and affects the continued life of Intellenet. In a word, succession planning is underway. No, I am not leaving the investigative arena. I have been enjoying it too much for the past 50 years! In mid year we "introduced" to you Peggy Centonze as our Executive Secretary. This will be a funded position (the only one in Intellenet) as of 1 January 2006, ergo the increase in dues. As many of you already know, Peggy has been our Webmaster for several years but now will assume more of the day to day duties. In short, Peggy ensures our continuity of operations and will contribute great ideas in enhancing our website and programming. Expectantly, many of you will get to meet her in Calgary in May. As we close out 2005 and usher in 2006, let us remember fondly our three long time members whom we lost this year and who had a hand in developing Intellenet into a class Association. R.I.P. Bill Cramer, Robert "Rusty" Marthaler and Gary Porter. My personal best wishes for a successful, healthy and happy 2006. See you in Calgary (if not sooner)!!

Know Your Fellow Members December 2005



Mary Clark Fischer
CD Business Services, Ltd
Member of Jell Group (UK)
Potsdam, Germany



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ONE. In order to see the data in any other machine, you must "lock" the disk with the machine that created it. If you don't, you will be out of luck if you lose or bust the machine that created it.

TWO. Re-writeables by their very nature will not live as long as writeable only. The top of the disk, or the label side is the important side!! I see so many people carry a disk and are so careful to protect the bottom side because they mistakenly believe that is where the data is. Although it is important to keep the bottom scratch free, if you get a scratch, at least you won't lose your data. The "plastic" of the disk acts as a lens and a medium. The data is actually collected on the bottom side of the label or "paint" on the CD. Scratch that label or paint and your data is toast. If you choose to use disk media for long term backup and storage, I suggest you go out and buy a DVD player to store with it. I get so many different types of tapes, disks, etc. to recover because the client no longer has anything to read the media with. I would suggest that hard drives are a better long term storage device. Their drawback though, is that they are mechanical and have moving parts that could fail. Stiction is a rare problem with hard drives that haven't seen use in a while. This is where the spindle seizes up due to the hardening of the lubrication in the motor. Usually a good whack will fix it, but.....

Know Your Fellow Members September 2006



Kitty Hailey
Kitty Hailey Investigations
Philadelphia, Pennsylvania



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"Tom Reilly—You toucha my food
and you swim
with the fishes!"



Brad Penny working the crowd
like a politician.

ASIS/INTELNET MIXER SAN DIEGO, SEPTEMBER 24, 2006

Jimmie Mesis (PI Magazine);
Werner Preining,
Vienna, Austria; Juan Munoz,
Madrid, Spain;
Jack Chu, Hong Kong; Jeff
Williams, Manila,
Philippines; David Chu, Hong
Kong; Tom Kane,
Manila, Philippines; Jim Carino.
Missing from
photo but in attendance were
Rashid Ali Malik,
Karachi, Pakistan and Kevin Ripa,
Calgary,
Alberta, Canada.



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CARINO'S CORNER DECEMBER 2006

As I reflect back on this year, it was a great one for Intellenet. We had a most successful seminar in Calgary, we added quite a number of quality members and feedback received indicated that the Intellenet name assisted many in new business opportunities. Further, as this goes to press there are three international projects in varying stages of development that are fully expected to materialize. Intellenet also continued to maintain its support with regard to other Associations. Many of our members are Presidents or immediate Past President of their State Associations while others are in key leadership positions in other international associations. In my judgment, these factors all contribute to the professionalism and growth within the PI field. The year did have some downside, however. We lost two Board members with the passing of Gerd Hoffman in February and John Belrose in June. Additionally, two other long time members – Phil Guillen and Art Tredinnick also left us – in all cases prematurely. Each will be long remembered for their contributions to Intellenet and each will be missed in the days and years to come. The year 2007 will bring new challenges and I am confident that Intellenet will meet them head-on. Expect to see a major push by NCISS for new members. Intellenet and its members are already large supporters – both membership and financial support wise but greater efforts will be needed if NCISS is to meet its objectives in achieving fair and reasonable legislation. As leaders in this vast field of nationwide/worldwide PIs, Intellenet members will need to intensify membership efforts and in ensuring that our profession's high ethical standards are met. My best for a happy and joyous holiday season!!



Tom Reilly – You touch a my food and you swim
with the fishes!



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Know Your Fellow Members March 2007



Samuel J. Castorani
Castorani & Crowley, Inc.
1515 Roanwood
Houston, Texas

Know Your Fellow Members June 2007



Nancy Poss-Hatchl
Helios Investigations, Inc.
Santa Ana, California



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Know Your Fellow Members September 2007



David Forbes
Jagwa Forbes Group
East Victoria Park,
Western Australia

Heartwarming

Recently Ed Wunsch resolved a parental abduction matter involving two girls, ages 7 and 9. Ed has been “adopted” by the nine year old who has a stamp collection and is trying to collect stamps from around the world. If you are able to assist in getting some stamps for the girl, please send them to Ed Wunsch, Commercial Report, Inc., P.O. Box 5180, Hopkins, MN 55343. Your contributions will be greatly appreciated.



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CARINO'S CORNER DECEMBER 2007

Those of you in attendance at the San Antonio Intellenet Seminar will recall the briefing by Rob Dudash on the Palliative Care unit of the Philadelphia VA Medical Center that Connie (and I to a lesser involvement) participated in providing medical and counseling services to. Quite a few in attendance contributed to a fund for providing extant care and services to the veterans and their families. In November 2007 I participated in Bereavement and Memorial Ceremony at the Philadelphia Veteran Administrations (VA) Hospital held for the families who had a loved one hospitalized and who passed on during 2007. The Memorial Ceremony and its following reception gave me a firsthand opportunity to witness our contributions in action. The Ceremony itself included words of greeting and welcome from the VA Chaplin, a career army speed forces retiree (with extensive involvement in counterintelligence/counterinsurgency) turned Chaplin and a last call of the deceased as an integral part of the service. The Ceremony was heart warming and heart felt. The families were truly appreciative and asked that I pass on their deep gratitude for our (Intellenet's) support at this memorial service for their dearly departed. These sentiments were echoed by the VA Medical Center Chief and his staff. I wish you all could have been with us to also personally experience the appreciation expressed by the attending families in their knowing that others cared enough to acknowledge the service to country of their loved ones in this final tribute. The Palliative Care Unit is part of the VA Comfort Team that tends to any veteran with a serious illness. The team treats the pain, symptoms, and stress that can accompany serious illness to help patients live as comfortably as possible. The Palliative Care Unit also assists family members in providing care and helping those families facing life limiting and end of life illness cope. Our contributions also support the providing of transistor radios, in some instances long distance telephone calls to family members and other various and sundry services that add to the comfort our fellow veterans.



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THINGS ARE CHANGING

Intellenet will soon be changing its name to Intellenet. Internally, we have begun the process. The new name has been incorporated, the Trademark request is in process and the new website is under development.

Look for public announcement in a forthcoming PI Magazine and at the NCISS/Aldonys Big Apple Conference in New York City April 30–May 3, 2008, among other venues.



Know Your Fellow Member March 2008



Jack Chu
RA Consultants Ltd.
Wan Chai, Hong Kong



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Know Your Fellow Member June 2008



Bill Fleisher
Keystone Intelligence Network, Inc.
Philadelphia, Pennsylvania

Know Your Fellow Member September 2008



Tanya S. DeGenova, CPP
TSD Security Consulting Group, Inc.
Boston, Massachusetts



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CARINO'S CORNER DECEMBER 2008

Recently in discussing another matter with an Attorney our conversation drifted into the subject of business development and marketing. I mentioned that my favorite marketing "tool" was serving as a presenter at various business and professional groups and bringing as a handout out something relevant to the core business of the attendees – something the attendees would be likely to retain for future reference/retrieval (this would eliminate business cards or company brochures as the prime handout material). The Attorney agreed and then focused attention on what he uses as his measuring stick to accept an individual as a business client. He mentioned six points in his evaluation as necessary steps to establish a viable and acceptable business relationship as follows: The potential client has to "know" you.

We have frequently heard that initial impressions can be lasting impressions so getting off on the right foot is essential. Secondly, the client needs to like you. If there are options no one likes to do business with a difficult person. His third point was the client needs to respect you, both personally and professionally. This leads to his fourth and fifth points – the need to project the appearance and reality of being ethically sound and legally compliant in the manner in which you conduct yourself in with regard to the matter at hand. Assuming you and your client score high in what should be a mutual evaluation, the sixth point is yours to make before you "close the deal" – that is an assessment on the client's ability to pay. How often do you run a reality check on a potential client in advance? It seems to me that these "standards" as a tool to assess a potential client are worthwhile for us to add to our arsenal of available techniques. Obviously, it should replace a due diligence but it does add a human factor element.

Know Your Fellow Members December 2008



James E. Whitaker, CFE, CPP
The Whitaker Group
Offices in Wooster and
Cincinnati, Ohio and
Pittsburg, Pennsylvania



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DECEMBER 2008 WAS THE FIRST TIME AN INTELLENET LOGO WAS SEEN IN A NEWSLETTER



Know Your Fellow Members March 2009



**Jacob Lapid
Lapidim US LLC
1150 Lake Hearn Drive, Suite
130
Atlanta, Georgia**



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Recently, Bert Falbaum (left) visited Stanley Moos in Tucson, Arizona and presented him with his Intellenet life membership certificate and pin. Stanley was most appreciative receiving his certificate and asked that I express his appreciation. He was born on March 11, 1915, making him 93 years old, probably the oldest living licensed investigator.

Know Your Fellow Members June 2009



Terry Korpall
Korpall Associates
Baldwin, Missouri



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Know Your Fellow Members September 2009



Adrian Charles
Taipei, ROC, Hong Kong, Hong Kong

CARINO'S CORNER DECEMBER 2009

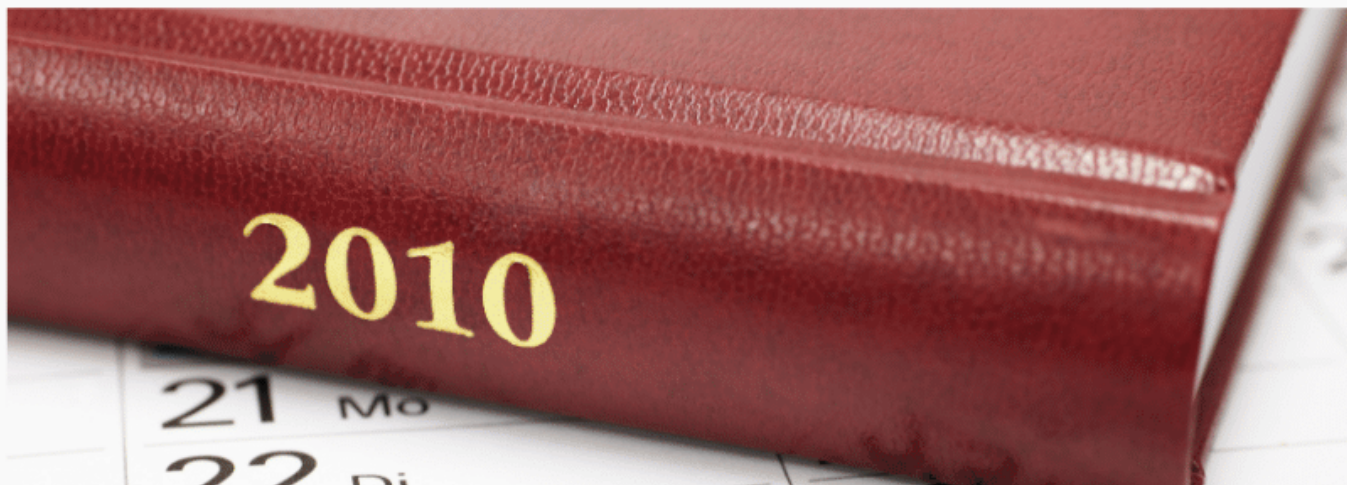
Each year as the end of the Holiday Season approaches, we all reflect back on those events which have had an impact. Some will look back on 2009 with reservations and perhaps wish that things could have been different, while others will view 2009 as another successful year. Certainly the economy had a negative impact on the bottom line of many. Fortunately for Intellenet, CY 2009 falls into the Good Year category as most of our short-term goals were met. Through the dedicated effort of several, new initiatives were developed which led to billable time in onetime projects as well as repeat business. As the year is ending, Intellenet appears close to serving as the investigative arm for two additional entities with prospects for working relationships with others looking promising. Our efforts to expand worldwide coverage through selective recruitment has had excellent results with adequacy of coverage throughout the US long established, several new international members were added, further strengthening our overall geographical coverage. With a formalized Recruitment Plan in place, 2010 should further enhance our capability for total global response. The current year also saw expanded exhibiting at conferences designed to promulgate the Intellenet name, promote business and create billable opportunities for our members. Year 2010 will see further commitment in this area. In sum, through business developed initiatives by our members, through a carefully crafted recruitment drive and through expanded exhibiting, this past year has seen fruitful execution of an economic recovery plan for our members. A goal in 2010 is for all to reap the benefit of these efforts. My thanks to our terrific family of members for all the support, dedication and commitment and my best wishes to all for a joyous holiday season and health/success for 2010.



Know Your Fellow Members December 2009



Herbert Simon, CPP
R.J. Montgomery Associates
Allendale, New Jersey



Know Your Fellow Members March 2010

Barry W. Ryan
INA-INC
Harrisburg, PA





Know Your Fellow Member June 2010

Michèle Stuart
JAG Investigations Inc.,
Gilbert, Arizona.

CARINO'S CORNER SEPTEMBER 2010

This past quarter has seen completion of two major projects. Intellenet's entry into the publication arena was realized with draft completion of a two volume set dispatched to the publisher. The theme addresses the organizing and managing a successful private investigation business. The 42 chapters in the books were all authored by Intellenet members.

Our second project involved the establishment of an Intellenet Speaker Bureau. Over 40 members have listed more than 200 topics for presentation. This brochure will receive wide distribution and is also available upon request, free of charge, both to our member base and other associations.

Other developments include solidifying our strategic partnership with the International Association for Asset Recovery (IAAR) based in Miami, Florida. The membership base of each association is a perfect fit to foster the goals and objectives of both IAAR and Intellenet and will enhance marketplace exposure for each. For those interested in additional information of each, check out www.IAARonline.org and www.intellenetworking.org. Intellenet will be providing speakers and will also be an exhibitor at the IAAR Conference in Las Vegas, November 4-5, 2010 to complement an outstanding program. Also, IAAR will initiate its Certified Specialist in Asset Recovery (CSAR) certification program at this conference.

In other arenas we continue to seek out and develop new initiatives to increase investigative activity for our members. Intellenet now serves as the investigative arm for three business entities. Many of these opportunities are a result of proactive efforts by members. In that regard, we have developed several brochures and other business development materials that are available to assist our members in promoting and expanding their business base.



CARINO'S CORNER DECEMBER 2010

Planning, publicity and hotel bookings are already well in progress for our April 2011 Intellenet Conference in Washington DC. Quite a few have already booked their hotel rooms and by the time this Newsletter is out, the Conference Website www.intellenetagm.com should be up and the speaker program announced. Our agenda is well balanced with an array of great presenters and subjects. While fortunately not a problem in the Intellenet membership, so frequently we hear spoken words to the effect —There is nothing on that agenda that appeals to me or —I don't do that kind of work so that seminar/conference is of absolutely no interest or benefit to me. When I hear talk of that nature, I can't help but think how myopic a view. Looking past the missed networking opportunities – spreading the word of your specialties and expertise and meeting others with supplemental skills or geographically dispersed contacts – by not attending conferences, one limits him/herself from knowledge growth, remaining current on knowledge, and missed opportunities for billable time.

Picture for example, an opportunity to conduct investigative leads to assist a court certified expert in an arson investigation or premises liability matter. If you had some training exposure and general knowledge in these subjects might you not be a more desirable resource to assist the Expert? To only attend seminars or presentations where your interest and current aptitude lie, can seriously limit your billable time opportunities. Intellenet conferences, which are open to any interested individual, are structured to offer a balance in subject matter while maximizing one-on-one networking opportunities through the program agenda and social events and at a cost that offers a terrific return on investment – new ideas, new business opportunities, maintaining subject/knowledge currency and expansion of your networking pool. So, next time you look at a program Agenda, think of it in terms as to how it can expand your knowledge and opportunities and not judge it only in terms of —more of the same regarding your comfort level.

In addition to the IAAR exhibit we will also be returning for the third consecutive year as an exhibitor at the National Federation of Paralegals Conference in Philadelphia in October. This will be our fourth appearance as an Exhibitor this year. We will soon be disseminating the plans for the 2011 Conference in the Washington DC area to be held April 13-17, 2011 so mark it on your calendar. Continuing with our free Pre-Event Seminar, we will be visiting the Library of Congress on Wednesday April 13, so plan your arrival in DC not later than April 12, to take advantage of this terrific offering.



Know Your Fellow Members September 2010

Jeff Stein
ELPS Private Detective Agency
Exton, Pennsylvania



Know Your Fellow Members December 2010



Stefan Salmonson, PPS
PROtective Services, Inc.
Mora, Minnesota



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Know Your Fellow Members March 2011



Anne Styren
Profile Intelligence AB
Stockholm, Sweden

Know Your Fellow Member June 2011

Eric Douglas De Van
De Van & Associates
Security Consulting
Columbia, SC



Know Your Fellow Members September 2011

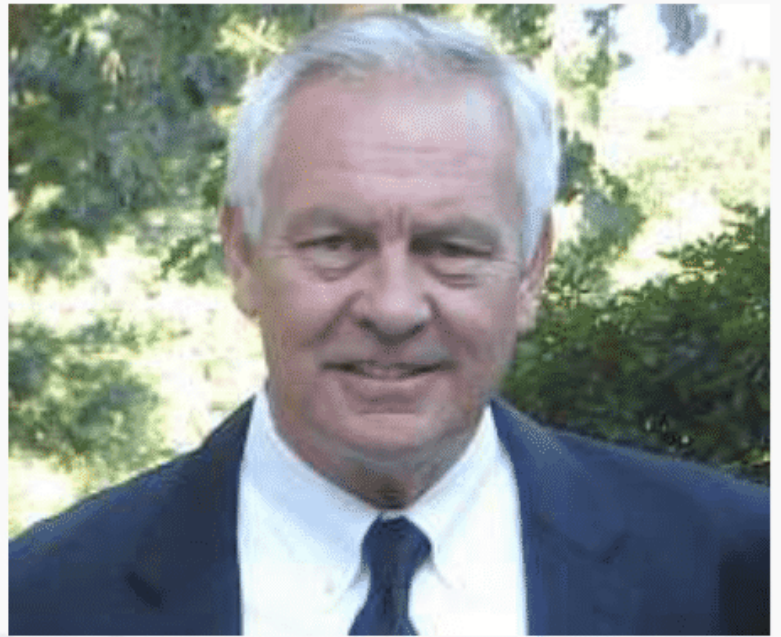


Thomas E. Fruit
Elon Associates, Inc.
Augusta, Georgia



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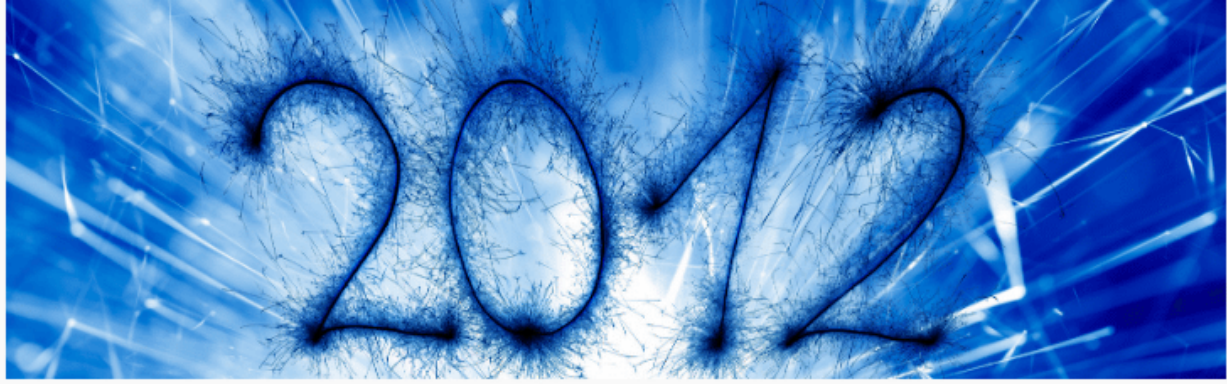
David G. Duchesneau, CII, CFC
Standa, Inc.
Milton, New Hampshire



CARINO'S CORNER DECEMBER 2011

As 2011, our 28th year, draws to a close, we note it was another very successful year for Intellenet. New member recruitment efforts with only minimal non-renewal losses further improved and expanded our worldwide coverage and responsiveness not only for members to render investigative support but also in providing investigative assistance to a growing number of corporations and businesses throughout the world. Several new member initiatives regarding business development were the primary driving forces behind membership expansion and investigative opportunities. The year 2011 was Intellenet's entry into the publication field as many members prepared Chapters in two books – one addressing basic skills and one advanced skills for private investigators. Both books have been well received in the marketplace. A third volume is scheduled for publication in late spring 2012. All are available through the publisher, Charles C. Thomas. Also, Intellenet's Speaker Bureau, initially established in 2009 was further updated and expanded. Many Associations have called upon our members to serve as conference presenters to great benefit and advantage. Our Speaker Bureau list is now on our www.intellenetwork.org website under its own menu item caption. Plans are progressing nicely for our 2012 Conference on 16-19 May 2012. A great Canadian Rocky Mountain train ride to Whistler with great local professional presentations and an old-fashioned BBQ are two of the many highlights scheduled. Registration info would be out shortly but mark your calendars for a terrific networking, educational and social extravaganza. Goals for 2012 include further increasing our membership through selective worldwide recruitment (with special emphasis on international resources), fruition of several initiatives regarding worldwide investigative opportunities/assistance and increased exhibiting at relevant conferences. Season's Greetings and best wishes to all for good health and happiness in the coming year.





CARINO'S COLUMN WINTER 2013

“The year 2012 had many high points as well as sad occasions...” we close out another Intellenet year, we can look back as having concluded still another very successful one. Recruitment to enhance complete global with in-country resources has improved cost efficient response capability, as well as competent investigative effort to the satisfaction of clients. Perhaps most noteworthy, however, was the award to one of our members of a project resulting in the use of 92 members throughout the U.S, as well as expansion of one other major U.S. and one international contract, all of which increased billable time for a significant number of our members. The year 2013 continues to look to be a profitable enterprise in regards to not only those three initiatives, but for access to other clients both in the domestic and international market places. These increased billable projects will continue to place a high priority on the need for recruitment of new members in order to be responsive to requests no matter where investigative activity is required. In this regard there is need to replace member losses due to retirement and to enhance coverage as global activity and corresponding global responsiveness requirements increase. The year 2012 had many high points as well as sad occasions. One retired member (Phil Potter), and two longtime members, Cam Crowley and board member Gary Brown, have joined our list of fallen comrades. Cam and Gary are now watching over us from above. We did not know it at the time but we all said our final farewell to Gary at our successful annual conference in Vancouver, where Kevin and Sheri Ripa provided still another hospitable and memorable gathering in Canada. Also on the positive side was the addition of many highly qualified and competent new members, the scheduling of our first ever conference in Asia – in January 2013 in Manila – and the upcoming publication of the third investigative book authored by Intellenet members. Good things happen when good people participate and bond together for attainment of common goals. As we enter the New Year, best wishes to all. Let’s all pledge to work towards peace, prosperity and a successful year for all.



Members in the News! March 2012



Seen here at the ASIS gathering in Kuala Lumpur last June is ASIS Malaysia chapter chair Siti Nadu and Intellenet member Werner Preining, Captain, CPP, CMAS, Interpool Security Ltd, Vienna.

Intellenet Conference Photos Vancouver 2012

For a copy of any of these photos and to view several more, copy and paste in your browser the shared folder link at:

https://www.dropbox.com/sh/aa1pgg5is4xyrx1/f_rvK7w1Nj/IntellenetConferencePhotos2012



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Starting with Intellenet Quarterly March 2012 issue, Don Johnson, Trace Investigations, Bloomington, Indiana, will become the newsletter editor. We started the electronic issue of the Intellenet Newsletter in September 2005 and all issues can be found on the Intellenet website, www.intellenetwork.org. I want to thank everyone who contributed to making the newsletter a success. - Bill Blake



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Several Intellenet members were present at the International Conference of Investigative Associations Conference in San Antonio, Texas in August, representing numerous state , national and international associations. Your humble editor respectfully declines naming those seen here, for fear I might miss

someone. I will note, however, that the conference was hosted by Intellenet member Kelly Riddle, who did an outstanding job, and our fearless leader Jim Carino served as co-chair during the meeting.

Photos of events became much more prevalent in 2012



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INTELNET *News*

Official Newsletter of the
International Intelligence Network, Ltd.

Intellenetwork.org

Spring 2013



Special 30th Anniversary Issue!

*Celebrating Jim Carino and the Founding of Intellenet
in Philadelphia at the Sheraton Society Hill, 24-27 April 2013*

Details at www.IntellenetAGM.com

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Carino's Corner

by

James P. Carino, CPP, VSM
Executive Director, Intellenet

“The End of the Beginning”

As has been announced, after 30 years of serving as Executive Director I will be stepping down at our 30th Anniversary Conference in Philadelphia, 24 – 27 April 2013.

From our humble beginnings of 25 members (all AFOSI) in 17 states, Intellenet has grown to over 450 members in virtually all states and almost 60 other countries.

It has been said that life is a journey and this Intellenet journey of 30 years has included visiting many countries with meeting and getting to know the finest investigators and security professionals, not only as colleagues but also as friends.

The decision to step down was a difficult but sensible one. It was difficult in the sense of “surrendering” a passion, but it was sensible by ensuring the continuation of Intellenet as a vibrant association, one that is more akin to family. And, just as families continue with the passing of the baton, so to speak, from parent to child, so must the leadership of Intellenet be passed in a logical and planned manner to ensure its continuation in perpetuity.

The growth of Intellenet from its infancy in 1983 to maturity in 2013 was accomplished by many individuals over the years, including quite a few who have already left us. It would be impossible to list all who share so much with me in this journey, but I would be remiss in not citing Brad Penny as the first among many equals and peers. Brad was my good friend and colleague in our Air Force OSI days in Italy, beginning in July 1961. Brad left us in 2009 but his spirit continues to serve as a motivating force.

As I close out 30 years of Intellenet as the Executive Director, my deep gratitude and thanks go to the Board and to all our members, past and present, who have made this part of life's journey filled with so many great memories.

Now let's proceed to the next chapter. I feel confident that Intellenet will provide a rich and rewarding experience and continue to grow and flourish for our members and bring personal joy and satisfaction to me for years to come. The transition comes only after in-depth succession planning. My hope and expectation is that all will continue to support Intellenet and my successor as you have me through the years.

“Thanks to you all for a great 30 years.”

♦♦♦



The following profile of Jim Carino appeared in the Nov-Dec 2005 issue of *PI Magazine*, published by Intellenet members Jimmie and Rosemarie Mesis, who graciously allowed for a reprint of the article in *Intellenet News*. The profile was written by Intellenet member Kitty Hailey, CLI, and your editor had the honor of serving as editor of *PI Magazine* at the time. (As you will note, the spelling of Intellenet has changed since this article ran. There's a history to that story, not told here ...)



Jim Carino - Living His Life's Work

*Profile by
Kitty Hailey*

***"The problem with doing nothing is
not knowing when you are finished."***

Nelson DeMille in 'Plum Island'

"There are two types of people in this world. It's either us or them. Us is everyone connected with law enforcement, investigations, military intelligence, special investigations, etc. Them is everyone else." That's what Jim Carino has to say about his world. He's a man who lives by his convictions.

This unassuming, dignified gentleman is a living-breathing example of a professional committed to doing what he knows best. He's former Director of Criminal Investigations, Air Force Office of Special Investigations with command experience on both U.S. and foreign soil. With several decades of military and civilian experience, he's a man on the move who thrives on getting the job done. For the last twenty years he has served as head of Executive Security Consultants (ESC) specializing in conducting security surveys, training and major investigations for an impressive clientele. Still very active in his business and frequently appearing as an expert witness in complex civil litigation cases, Carino just can't seem to keep his fingers out of several other pies.

For example, he is currently serving as President of the Pennsylvania Association of Licensed Investigators (PALI), is on the board of the National Council of Investigative and Security Services (NCISS) and a member of the Vidocq Society, an association based

in Philadelphia that specializes in solving cold cases. That's in addition to being founder and executive director of one of the world's most prestigious private association of investigative and security specialists, the International Intelligence Network (INTELNET). But that's a whole story unto itself.

INTELNET has the auspicious privilege of being host to approximately 350 members worldwide. INTELNET members are handpicked by Jim Carino to fulfill a need for exceptional investigative talent in prime geographic locations. The goal of this rather unique association is to bring together the brightest, most experienced and established investigators and security consultants in the world to network their ideas, information and services. INTELNET started with a core group of 25 people from OSI backgrounds who were all retired and working in the private sector. Carino realized early on that the work demands of the "real world" differed dramatically from the rank and file of military intelligence and criminal investigations. The rules were different on the streets stateside than they were in Italy, where he was based for so many years. He was intelligent enough to know what he didn't know. He was also smart enough to understand that he was not flying solo on this trip. So he brought together these former military types who were engaged in a second profession. By helping each other, sharing ideas and filling in the blanks for one another, they were all soon at the top of their game. What better staff to boast than 25 former intelligence and investigative agents with knowledge of everything from security to counter-terrorism. And the INTELNET family has grown considerably.

The makeup of INTELNET has expanded with the organization. Members with backgrounds from other military and government intelligence agencies soon swelled the ranks. They were followed by investigators representing a huge variety of disciplines. A pre-



-requisite of ten years experience in the investigative field insures that members have mastered the art of running and maintaining their own investigative businesses. INTELNET now boasts one of the most brilliant mind-trusts of talent ever assembled.

Carino understands the value of sharing. "Far too often I hear investigators complaining that they don't want to go to meetings or seminars because 'someone will steal' their clients." He quips, "These are the same people who never learn, never get business and starve to death." He is ecstatic when he proclaims that he has multiplied his value 350-fold because of his INTELNET concept. That's 350 times more brainpower, more resources and more connections for future work. INTELNET seminars -- held at locations around the world -- boast an average of one-third membership turn-out. That in itself is incredible in a world where it's difficult to get 50 investigators together for a state seminar.

There is a dignity about Jim Carino that is apparent the moment he walks into a room. He has a commanding presence that no doubt dates back to his stint as an accredited instructor at Alvernia College at Andrews Air Force Base in Washington, D.C. teaching OSI tactics. He's like a magnet that attracts people by his very presence. Ten minutes after entering a cocktail party at a seminar he is surrounded by friends, colleagues and those who wish to be. Carino never gets loud, never makes demands, but firmly and confidently controls every discussion in which he participates.

Who would have thought that this dynamic individual wanted to be a garbage man at age three? Or that

his early interest in cowboys and crime movies would propel him to become such a patriot and protector of our rights. He jokes that if he had had enough talent, he was truly destined to be a professional trombone player. Although he sat first chair throughout his school days, including college, and was a member of both dancing and marching bands, he recognized the limits of his musical talent in enough time to provide the rest of us with some sorely needed leadership.



**Jim and Connie Carino
New York City 2008**

At heart he's just a family man who still loves his wife Connie with fierce intensity after several decades of marriage. He boasts of her accomplishments before he will even mention his own. These accomplishments are nothing to ignore. Connie Carino is Clinical Director of Psychiatric Nursing for the Hospital of the University of Pennsylvania. She is the recipient of the most coveted Gimbel Award

(1996) following in the footsteps of the likes of Eleanor Roosevelt and Amelia Erhart. She is also the mother

of their son and daughter and shares grand parenting rights with Jim for four fabulous children. In short, she's a match for the wit, intelligence and accomplishments of her well traveled and super experienced mate.

Carino has learned to "turn it off" when he needs to. In spite of juggling four offices of responsibility with investigative associations and running a very lucrative business, he still finds time to sit on his deck at the Jersey shore and enjoy the sights and sounds of the aviary population in the bird sanctuary next door. It's a calming respite that is well earned. Someone once asked him what he did for a hobby. To Jim Carino, life is a hobby and he enjoys it all. ♦♦♦





Jim and Friends

These are just a few of my photos from Intellenet gatherings and mixers in recent years. If you would like a copy of any image, let me know. Images are in JPEG format, 300dpi. Send me an email, mention page number and photo. Be glad to email you a copy.

Your Editor:

doncjohnson@comcast.net











Summer 2013 Peter Psarouthakis Takes the Helm



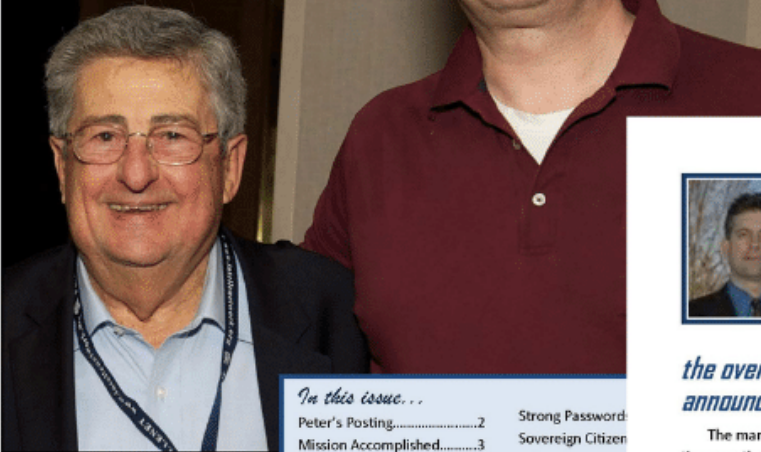
INTELLENET News

Official Newsletter of the
International Intelligence Network, Ltd.

Intellenet.org

Summer 2013

"Moving on Up"



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Member News.....5	ISPLA Report.....
The Borinqueneers.....7	East Coast Super
Bulletproof Passwords.....8	Guest Appearance

Intellenet News, Summer 2013



Peter's Posting

by
Peter Psarouthakis
Executive Director, Intellenet

*Dear Intellenet
Members:*

*First, let me say thank you for
the overwhelming response I have received from the membership since the
announcement of my becoming the next Executive Director.*

The many emails of heart felt encouragement has been much appreciated. Working with Jim Carino in many capacities over the years has been a privilege. Having Jim's stamp of approval now to take over his position as Executive Director is truly an honor that I do not take lightly. What Jim has created, along with the help of many people, has been nothing short of amazing. INTELLENET is the standard when it comes to investigation performance around the world, bar none. It is my goal to keep what Jim has created moving forward in a positive and constructive way that benefits each and every member. Having the support of Jim, Robert Dudash, the board of directors and the general membership, I do believe this goal is attainable.

Many of you have asked, "What will Jim's role be now that he has stepped down as Executive Director?" Jim has graciously agreed to keep handling the recruiting and initiatives programs. When Jim sends out requests related to

*"Communication is the key to
keeping an association moving
forward."*

these two functions please do respond promptly if at all possible. Increasing our reach in parts of the world where we do not have members is a high priority. That membership reach is a big selling point in our initiatives projects, which we intend to keep growing.

Our annual conference in Philadelphia was a great success. As you could see from the many posts related to the conference, everyone had a great time seeing old friends, making new

friends, learning and just having a good time. The conference culminated with a Saturday night gala dinner honoring Jim Carino at the national constitution center. What an emotional and special night that was! Another big thank you to Joanne Dougherty, her husband Bob, and all those working in the background to make this event such a huge success.

Also during our annual conference we honored long time member Don Johnson with a Life Membership. You will find more information about this respected member and his award further inside this issue of the newsletter. Well done Don!!

The 2014 conference will be held in Puerto Rico next April and hosted by members Fernando Fernandez and his wife Olga. The planning for this conference has already started and it is sure to be another huge success. Once more details are available they will be posted on the listserv and a link to the conference website will be shared. Firm dates will be sent out soon so everyone can start making plans.

From June 26-28, 2013 INTELLENET will have a conference booth at the East Coast Investigators Super Conference held in Atlantic City, produced by members Jimmie and Rosemarie Mesis. If you are attending this conference please make sure to stop by the booth and say hello. Jim Carino and I will be there along with other members.

I will end my first Executive Director column by saying thank you again for this great opportunity. If anyone would like to discuss anything, feel free to contact me by email (peter@ewassociates.com) or telephone (734-320-9240). Communication is the key to keeping an association moving forward.

My best to all.

♦♦♦

Intellenet News, Summer 2013

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Council of Association Leaders...

Several Intellenet members were part of the **Council of Association Leaders** when COAL meet in Orlando, Florida on May 18, during the annual conference of the Florida Association of Licensed Investigators. Member **Kelly Riddle**, Houston, Texas (third row, second from right) chaired the meeting. The Intellenet delegate at the meeting was **Reggie Montgomery** (to Kelly's right). Membership in COAL is open to past or present executive officers of state and national associations. For more information on COAL, contact Kelly at kelmar@kelmarpi.com.



Congratulations to NALI's new Executive Council...

Several Intellenet members are also members of the **National Association of Legal Investigators**, and a number of them were in attendance at NALI's 46th annual conference in New Orleans, June 13-15 at the classic Le Pavillon hotel. The new NALI Executive Council was installed, including **David W. Luther, CLI** (left, in the photo) as the new National Director and **Don C. Johnson, CLI** (right) as the new Assistant National Director. Other Intellenet members on the executive council include **Rikki Glen**, Middleton, WI; **Harriet Gold**, Norcross, GA; **Sheila Klopfer**, San Jose, CA; **Jayne McElfresh**, Phoenix, AZ; and **Ken Shelton**, Angola, IN. Congratulations one and all!



Member News continued on page 9...

FEBRUARY 2014

Sun Mon Tue Wed Thu Fri Sat

1



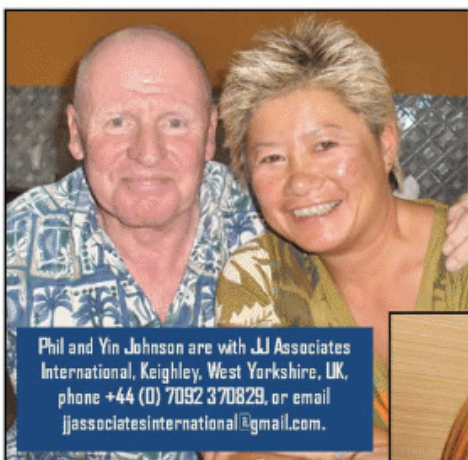
Intellenet counts among its diverse membership several published authors of fiction and non-fiction. **Fred Rustmann** of CTC International Group in West Palm Beach, Florida has two novels available on Amazon and at



DoubleTapBooks.com. In *The Case Officer*, "...told by a former CIA master spy, truth is woven with fiction to create a gripping yet authentic action packed tale of real intelligence operatives at war." The book the CIA tried to keep off the book shelves, *Plausible Denial*, tells the story of when "... an unstable Thai drug lord declares war on the US Consulate in Chiang Mai and the CIA's response is hamstrung by regulations and political correctness ..." But "... unusual challenges sometimes require unorthodox methods."

Member News, continued ...

Phil and Yin Johnson of the United Kingdom and many other ports worldwide send greetings to Intellenet members. In a note to the editor, Phil comments that all many of their clients ever hear "... is bad news about UK private investigators. We are often asked to comment about what is really going on and what can investigators in the UK do, since there is no licensing ..." there is lots that can be done by UK private investigators using compliant methods and permissible purpose inquiries ..." Phil goes on to note that prospective clients needing investigative work in the UK need to know this. Phil shared this link to Global Investigator Media Group, <http://gimg.tv>, where hosts and guests from the investigative profession share information on the "real stories about professional investigators."



Phil and Yin Johnson are with JJ Associates International, Keighley, West Yorkshire, UK, phone +44 (0) 7092 370829, or email jjassociatesinternational@gmail.com.

Member News, continued...



Proud dad Jeff Williams with daughter Katherine.

Katherine was the only analyst selected to serve with Jeff's former organization, the USAF Office of Special Investigations (OSI).

Katherine started with OSI at their headquarters in Quantico, VA in September 2013. Jeff served with the OSI in the Philippines, and was inducted into the OSI Hall of Fame in 2009. Jeff has continued to collect counter intelligence information in the Southern Philippines since his retirement from the OSI in 1992, although his efforts are geared commercially these days. He passes along some of his collections to the U.S. Embassy, Manila, and hopes that someday Katherine would get the chance to analyze for Uncle Sam some of what he continues to collect.

Katherine's undergraduate degree is from the University of Sydney. She has a Master's in Intelligence and Counterterrorism from Macquarie University in Sydney.

Jeff and Rosann have been annual attendees at the Intellenet conferences, and hosted a mid-year in January, 2013 in Manila. They look forward to seeing everyone in Puerto Rico in 2014 and Las Vegas in 2015.

Bruce Hulme Represented Private Investigators at International Conference in Quebec City...

Bruce Hulme, director of government affairs for Investigative & Security Professionals for Legislative Action (ISPLA), attended the annual conference and board meeting of the International Association of Security and Investigator Regulators (IASIR) held in Quebec City, Quebec, Canada at the Lowe's Hotel Le Concorde from November 12th - 15th. Hulme is the elected sole IASIR board member representing private investigators, working closely with the remaining three industry representatives of the contract security, alarm and armored car industries and the government regulators of our profession from the U.S., Canada and the United Arab Emirates. This year's theme of the conference focused on the partnership between private security and public law enforcement. The conference was hosted by Bureau de la Securite Privée. In the photo, Hulme (left) is depicted presenting a certificate of appreciation to Tom Shamshak who delivered a presentation entitled *The Role of Private Security in the Aftermath of the Boston Marathon Bombing*. Shamshak, a past president of the LPDAM, is the current 2nd VP of NCISS.



[Photo by William Hamill - Nov. 13, 2013]

♦♦♦

Intellenet News, Winter 2014

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Intellenet members were in attendance at the 2014 Associations One Conference in Ann Arbor, Michigan in May, hosted by the Michigan Council of Private Investigators. Pictured here, left to right: Brandy Lord, S. Bend, Indiana; Don C. Johnson, Bloomington, Indiana; and Jim Sylvania, Columbus, Ohio. Not pictured is our Executive Director, who had to leave early. Next year's conference will be hosted by the Indiana

ET itself. The content of this Newsletter

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The Board Accredited Investigator Program (BAI)

by

Reggie Montgomery, BAI and Harvey Morse, BAI

The Florida Association of Private Investigators, Inc. is pleased to announce that its members and those of other associations and groups will be given the opportunity to earn the designation known as "BAI" (Board Accredited Investigator). Upon the submission of a white paper on any legitimate investigative subject -- which will be reviewed and most likely later published into a syllabus for research, protocol and teaching new licensees -- the designation will be awarded.

In an effort to continue to enhance the quality of the investigative services offered by our members through voluntary continuing education, the retention of the designation will require attending conferences and trainings, while the white paper submission will only be required

for the initial acquisition of the designation. If a member is unable to be present at a convention, seminar or training, credit will be given by attending seminars sponsored by other associations, which have been approved by BAI, and/or online training and examination offered by BAI.

At the present time, the Council of Association Leaders (COAL), which is comprised of officers (past and present) of many investigative organizations across the United States and elsewhere, is considering taking over this program under its auspices, and will most likely set an initial requirement of being actively licensed for 15 years or be a past or present officer in a recognized investigative organization. However, since this was a FAPI concept approved by its membership over two years ago, COAL recognized that FAPI will run with the program for now, work out the kinks and details and have a viable designation package should they wish to carry on.

We anticipate that there will be many benefits of attaining the designation. It may not be for everyone and that is why it is voluntary. For those who do become BAI's, we are instituting some of the following:

- Special training and events during the year for BAI members only;
- Discounts at various functions, conventions, trainings and seminars;
- A Certificate of Membership;
- A BAI email listserve;
- Promotional advertising such as: "Need a Private Investigator? Look for the BAI designation";
- Welcome events and recognition at other association meetings;
- The right to use the designation after one's name and in websites, advertising, and printed literature.



These are just a few of the ideas being discussed right now.

Initially, the BAI will be overseen by a governing board, but is initially being chaired by Reggie Montgomery and Harvey Morse. It will have

its own guidelines, which will be developed by its board and BAI members. We will need volunteers to assist with writing questions for the online exam. We anticipate about six categories and a pool of 25 questions in each. When accessing the exam, fifty questions will be randomly generated, equally from each category. We have been experimenting with the testing system, which is already in use by many Fortune 500 companies.

It is important for you to know that this is a work in progress. It is important and difficult work to make us better at what we do, and to establish a syllabus to help those experienced investigators as well as the newly licensed.

As of this writing, there are approximately 45 BAI members, with many being from Intellenet, and membership benefits already exist in the form of discounted training, private sessions with instructors, the membership certificate, press release and email list!

Please send an email to BAI@myfapi.org to let us know of your interest in participating if you are not already a part of this program.



2015



IntelNet members enjoy a laugh at the Associations One Conference in Indianapolis in April. Left to right: Ken Shelton, Diana Garren, Don C. Johnson, Peter Psarouthakis, Brandy Lord, Jim Carino, Kevin McClain, Bob Hopper and Bill Blake.

IntelNet News, Fall 2015

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IntelNet was an exhibitor at the FAPI conference in Altamonte Springs, Florida in September, where District Attorney Robert McCulloch of St. Louis County, Missouri was a featured speaker. Mr. McCulloch's talk on the Ferguson turmoil was illuminating. In this photo, Mr. McCulloch is flanked by two well known IntelNet luminaires.

Member News continues on next page ...

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The restaurant lighting was certainly unflattering in this after-dinner photo at the IASIR conference in Louisville. But the IntelNet faces, snapped by a hostess on an iPhone, are familiar ones. Left to right: Bruce and Rita Hulme, Nicole Bocra, Peter Psarouthakis and Don C. Johnson.

IntelNet News, Winter 2015

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Intellenet members were presenters at the IASIR conference in New Orleans ...



“Counter Intelligence: Business Opportunities for Private Investigators ...”



Bill De Genaro presented the captioned topic at the annual conference of the Michigan Council of Professional Investigators in Novi last October. Bill has an extensive background in strategic planning, intelligence and business management experience. He served on the board of directors of the Society of Competitive Intelligence Professionals.

Other Intellenet members in attendance at the MCPI conference were **Brandy Lord**, president of the Indiana Society of Professional Investigators, and **Don C. Johnson, CLI**, who spoke on pre-employment screening.

Intellenet News, Winter 2016



Jim Olsen was in New Orleans as an insurance adjuster the day after Hurricane Katrina devastated the city.

Courtesy Photo: Jim Olsen

Member News continues on next page ...



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INTELLENET members were prominent at the annual Christmas dinner of the Indiana Society of Professional Investigators in Indianapolis on December 6. Front row, left to right: **Bill Clutter**, recently relocated to Indiana; **Brandy Lord**, President of INspi; **Bill Parker**, recently relocated to Indiana. Back row, left to right: **Dave Shelton**; **Ken Shelton** (no relation); **Don C. Johnson**; and **Bob Hopper**.

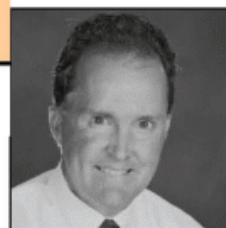
net News, Winter 2016

“Featured Speaker — Kitty Hailey, CLI ...”

Philadelphia’s own **Kitty Hailey, CLI** will be featured at three (3) events in September. She will be a part of a PALI panel on September 12-13, 2016 in Hershey, PA. and a speaker at the LPDAM conference in Boston, MA September 16-17, 2016. Then it’s to Florida as a speaker at the FAPI conference in Tampa, September 21-24, 2016. It’s a busy travel month for Kitty, talking on ethics and introducing the third edition of her popular book, *“Code of Professional Conduct: Standards and Ethics for the Investigative Profession.”*



“Featured Speaker — Sean Mulholland, CFE ...”

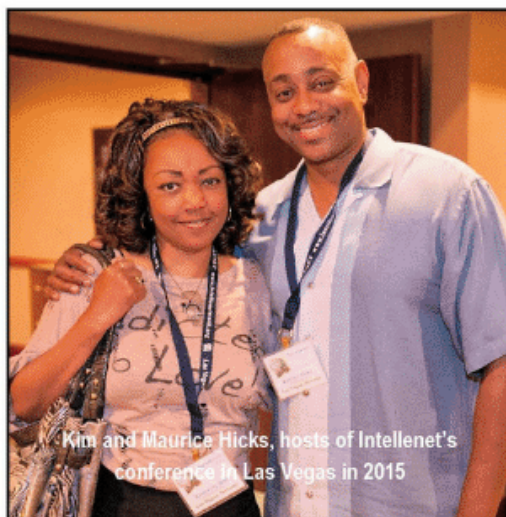


Sean recently presented a two hour seminar on “Cyber-Fraud” to the Florida Institute of Certified Public Accountants in Orange Park, Florida. In August he will be presenting: “Social Media As Evidence” to the International Association of Special Investigative Units in Ft Lauderdale.

Sean was selected to be part of the 2016-17 Class of **Leadership Jacksonville**. Further congratulations are in order for Mulholland Investigation & Computer Forensics, which celebrates its twentieth anniversary in August.

The Korean Risk Landscape ...

Intellenet member **Rodney J. Johnson** of Erudite Risk sends a reminder that Erudite’s Korean Risk Intelligence subscription is available to Intellenet members free of charge. Their report covers the Korean / Asian risk landscape, “... looking at your own markets for opportunities



Kim and Maurice Hicks, hosts of Intellenet's conference in Las Vegas in 2015

writing this, but I wanted to publicly thank this awesome human being for all that he has done.

Thank you, Maurice.



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Bill Blake featured on "PIs Declassified" ...

Intellenet member William F. "Bill" Blake, CPP, CFE was interviewed on the popular internet radio show, *PIs Declassified*. Bill discussed the changing landscape for private investigators and the value of security consulting for expanding a PIs portfolio of offerings to clients. To hear the broadcast, [click here](#). For more on the consulting workshop Bill references in the show, see page 5.



News from Apollo International ...

Longtime Intellenet member Dennis M. Crowley Jr., one of our founding members from the ranks of the U.S. Air Force's OSI special agents and who served on our board for many years, notified us all on the listserve that he has sold his company, Apollo International, to Allied Universal. At the time of the sale, Apollo was the 12th

Intellenet News, Fall 2016

Kevin McClain to speak at NALI's mid- winter conference in San Diego ...

On January 27, 2017 Intellenet member Kevin McClain, CCDI is scheduled to open the midwinter conference of the National Association of Legal Investigators at the Bahia Resort Hotel in the Mission Bay area of San Diego, California. Kevin will address a timely topic in his talk on investigating police misconduct. This will be an expanded version of his presentation before the National Association of Criminal Defense Lawyers. NALI's conference details will be posted soon on the web site, NALI.com. Intellenet member **George Michael Newman**, a longtime legal investigator who lives in San Diego, is sharing his program development talents with NALI, in addition to coordinating the Intellenet program for Denver.



Intellenet Members Shine
at the LPDAM Conference
in September

Intellenet News, Fall 2016



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Congratulations Remi ...

Remi Kalacyan and his team at VIP Investigations in Montreal, Quebec, Canada have won the Consumer Choice Award for Business Excellence for 2017. VIP has won this award every year since 2007. Seen here in a photo from last year's gala are, left to right: Marcel Sbröllini, Kristin Aslan, Remi Kalacyan and Suzanne Gosselin.

Congratulations Jeff ...

Last fall was a win for Jeff Stein and two of his clients, the accused in separate criminal defense cases. One client was cleared of homicide charges, after being jailed for 18 months in a high profile murder case in Philadelphia. The other defendant, a *pro se* client, was not prosecuted after our years in jail. Jeff presented the results of his defense investigation to the judge in chambers, with the prosecuting attorney present. The judge recommended the DA drop all charges. Good work, Jeff.



Congratulations Patti ...

Patricia Shaughnessy was named 2016's "Investigator of the Year" by the Volunteer Lawyers Program in Arizona. Patti and her colleague Kip Johnson at Investigative Resources in Phoenix, Arizona have gone beyond the call of duty in locating biological fathers in adoption and foster care cases.

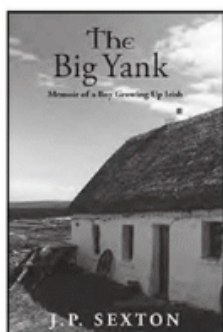
Congratulations Rich ...

Our Arizona colleagues continue to excel. Rich Robertson of Phoenix was honored with the "Freedom of Information Award" by the Arizona Newspapers Association for his hard fought success against the Pima County Attorney in a public records access battle, resulting in new case law that benefits us all.

Continued on next page ...

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Congratulations John ...



Maybe you didn't know that from the age of nine, John Sexton was "... made to smuggle food supplies from the North of Ireland to the South, in order to increase profits from his father's restaurant business." You can learn about this and more of John's experiences on growing up in Ireland in his book, "The Big Yank," which is available in paperback on [Amazon](https://www.amazon.com). The book is also available on Kindle.

Congratulations, George Michael ...



We all know that George Michael Newman, CCDI of San Diego has distinguished himself as a conference program coordinator for Intellenet in recent years, most recently in Colorado for our 2017 conference. However, you may not know that Michael was recently honored by the Criminal

Defense Investigator Training Council with its *Lifetime Distinguished Member* award, presented by the council's founder, Brandon Perron of Florida. This honor follows a number of awards Michael has received over the years, including CDITC's *Investigator / Philosopher Award* in

Congratulations, Michael Kidd ...

Earlier this year, Michael Kidd, Kidd Investigations in St. Albans, West Virginia (kiddinvestigations.com), was a featured speaker at an event hosted by the West Virginia Association of Justice, also known as the trial lawyers of West Virginia. Michael spoke to approximately 150 plaintiff lawyers and judges from all over West Virginia.

Congratulations, Brandy Lord ...

Brandy is president of the Indiana Society of Professional Investigators. The society and the Criminal Defense Investigator Training Council hosted an academy workshop in South Bend, Indiana in May. Thirty professional investigators from 11 states participated. In addition to intensive classroom training, the attendees worked a mock crime investigation. The event was featured on the local [ABC-TV](http://abc4tv.com) affiliate. Intellenet members Casey Major and Don C. Johnson, past presidents of INspi, played roles in the mock crime scene enactment.

Continued on next page ...

Intellenet News, Spring 2017

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News from NALI ...

The National Association of Legal Investigators and Intellenet "share" many members and for years Intellenet members have been active in both associations. That tradition continues after [NALI's](#) 50th anniversary conference and celebration, in June in Alexandria, VA, with [Nicole Bocra Gray](#) as conference chair. NALI had record numbers in attendance, and the celebration featured a dinner cruise on the Potomac River. Several Intellenet members were elected to NALI's Executive Council, which takes office on September 1st, including: [Ken Shelton](#), National Director; [Nicole Bocra Gray](#), Assistant National Director; Region Directors [Alan E. Goodman](#), Region I; [George Gergis CLI](#), Region II; [Jay Marin](#), Region III; [Dave Johnson](#), Region IV; and [Anne La Jeunesse](#), Region VII. For several years, Intellenet members have served as NALI's CEO, three of whom are seen here.



Left to right: NALI's incoming National Director, Ken Shelton; David Luther CLI, ND 2013-2015; Don C. Johnson CLI, outgoing ND 2015-2017.

Continued on next page ...

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News from the UK ...

Phil and Yin Johnson announced that their founder members status on @ResilienceCloud has been updated to include their new capabilities, including the social /business media information. Their site was created by member [Rodney Johnson](#) of Seoul.



Phil also noted they have a new business address in the UK: Phil and Yin Johnson | J J ASSOCIATES INTERNATIONAL | 506 Thornton Road | Thornton, Bradford BD13 3JD United Kingdom.

News from PI Magazine ...

Roe and Jimmie Mesis have announced that fellow Intellenet member [Jim Nanos](#) and his business partner [Nicole Cusanelli](#) have become the new owners and publishers of [PI Magazine](#). Jimmie will continue as an Associate Editor to assist in the transition, as PI Magazine continues its proud tradition. Jimmie and Roe will now focus their efforts on their investigative agency and national countermeasures company, [USA Bug Sweeps](#). Congratulations Jim and Nicole, and thank you Roe and Jimmie for building a successful magazine, one of its kind in the professional investigator literary canon.



...xt page ...

News in private security ...

Intellenet member [Tom Cseh](#) (center, in photo) received the prestigious Outstanding Staff Contribution Award for 2016 at the U.S. Security Associates (USSA) Winner's Circle XII presentation in Phoenix, Arizona on April 22, 2017. Tom is Andrews International's Regional Director for Operations in Latin America, based in San Pedro Sula, Honduras. Presenting the award to Tom was Richard Wyckoff (right), President and CEO, USSA, and Tom's immediate boss, Randy Andrews (left), Founder and President of Andrews International, a wholly-owned subsidiary of USSA. Tom was recognized for propelling his region to an unprecedented almost 300% growth in 2016. Andrews International provides both armed and unarmed private security guarding services in Honduras and neighboring Nicaragua.





News from San Diego ...



George Michael Newman was once again asked to participate in the United States Marine Corps' training of its Defense Services Organization (DSO), held in San Diego in December, 2017.

Previously, George Michael participated in training DSO personnel at a week-long session in 2014, during which he was accompanied by his son, Jose Luis Newman (Fulcrum Investigations, Chula Vista, California).

Once again Jose accompanied George Michael during the December two-day training segment, which focused on witness/victim interviewing and report summaries for en-



Intellenet News, Winter 2018

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Congratulations Nicole

Intellenet member **Nicole Bocra Gray** was elected to replace Bruce as the representative of the investigative profession on the IASIR board of directors at the conference in Scottsdale.



SKYPE MAKES ITS DEBUT 2018

Peter's Posting

by
Peter Psarouthakis
Executive Director, Intellenet



Dear Intellenet Members:

At this year's conference we provided scholarships to three deserving young students. See below for the names of these special individuals.

This year's annual conference has now concluded. What an amazing conference it was, as 111 attendees arrived in Aruba and enjoyed learning, networking and of course the sun and beach. George Michael Newman once again put on a great educational program with very diverse international speakers and topics. Thank you also to our new education director, Jeff Stein, for helping Michael this year. Our conference chairman Ed Spicer put on one great conference as everyone who attended can attest to. These three individuals spend countless hours of their own unpaid time to ensure that the conference is a success. Thank you so much for your efforts for our association.

This year for the first time ever our association founder, Jim Carino, was not able to attend the conference. That did not stop him from participating. On the opening day of the conference we were able to Skype Jim in on the big screen to welcome and address the attendees to everyone's delight. Jim was also able to use Skype and participate in our board of directors meeting. Jim assures us that he will be attending next year's conference in person.

Congratulations to the following two members who received awards this year. The Lifetime Membership Award

went to Bill De Genaro and the Brad Penny Special Recognition Award went to Ed Spicer. Both are extremely deserving. Well done, Bill and Ed!

Due to members generous contributions we were able to provide three educational scholarships again this year to very deserving young students. This year's scholarships were awarded to:

- Avery Gray (Nicole Bocra)
- Blake Ocampo (Sandra Stibbards)
- Ayla DeFatta (Jerry DeFatta)

Our auction to support the scholarship fund was a huge success this year. A big thank you to Remi Kalacyan for running the auction and making it a fun filled evening. Also, special thanks are offered to Marion Spicer, Tina Blanchette and Olga Cortez for running our registration table. Thank you to Peggy who works very hard for all members throughout the year and supports our conferences with many hours of administrative duties.

The 2019 conference is being planned and an announcement will be made very soon. Have a great summer!

As always you can reach me at peter@ewiassociates.com.





Intellenet exhibited at the International Protective Security Board Conference, held in Las Vegas Nov. 29th—Dec. 1st. Peter and Ed Spicer relax after a successful week of recruiting. Below: Peter with the Intellenet display.



Speaking of recruiting and ...

Ed Spicer is a key recruiter for Intellenet. In addition, Ed recently posted thanks to Intellenet members who were speakers at the 1st Annual Intellenet/NEPIN Fall Seminar in New England. Pictured here: Top row, Intellenet members, left to right; Elaine Gill, Denny Crowley, Thomas Howard. Bottom row, left to right; members Robert Wile and Dan Loper; and Commonwealth of Mass. ABCC Senior Investigator Carrie Guarino.



In other news ...



Intellenet members David Shelton, left, of Vincennes, Indiana and Ken Shelton, Angola, Indiana recently attended an event in Indianapolis featuring Indiana's Lt. Governor, Suzanne Crouch, seen here. David and Ken are local elected officials in their respective communities. No, they're not related.

Congratulations to Eileen Law, the first recipient of PALI's new "Jim Carino Professional Investigator of the Year" award ...

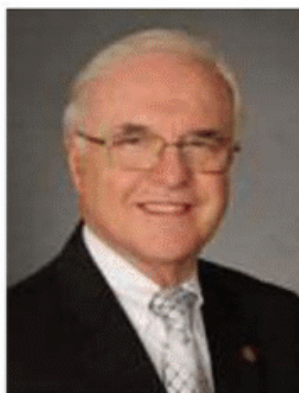
And who better to present the award than Jim Carino himself, at this year's annual conference of the Pennsylvania Association of Licensed Investigators. Eileen was "shocked, humbled and honored." Here's more of what she wrote about it:

"My father always taught me to 'never judge a man until you've walked a mile in his moccasins' and I will always strive to do that. My mother taught me to 'give back' and always remember two words: She'd say 'Thank you' are two very little words, but they mean so very much."



Congratulations to TALI's new president, Ed Martin...

The Texas Association of Licensed Investigators elected **Edmond J. (Ed) Martin, CFE, TCI** as its new president at its annual conference this year. Ed is a principal and chief investigator at Sage Investigations, LLC in Austin.



TALI has already announced its 2019 conference and seminar schedules. On February 22nd in Hurst, TALI will hold their North Texas Midwinter Seminar; the Houston Area Midwinter Seminar will be on February 8th; the 2019

Annual Conference will be held in San Antonio July 17th to the 20th at the Wyndham Riverwalk Hotel. Details on these events at TALI.org.





Bruce Hulme receives Life Award from IASIR ...

Bruce (in photo above, left) was recognized for his many years of dedication at the annual conference of the International Association of Security and Investigative Regulations in Scottsdale, Arizona in October. Bruce has been the investigative profession representative on the IASIR Board of Directors almost since its beginning, but decided not to run for the position this year. The board is comprised of licensing regulators from several states and provinces, and, most recently, South Africa. Each industry represented by the licensing authorities— investigation, security, alarm, armored car— has a non-voting member on the IASIR board, elected by their peers who are in attendance at the confer-

Congratulation

Intellenet member **Nicole Bocra Gray** was elected to replace Bruce as the representative of the investigative profession on the IASIR board of directors at the conference in Scottsdale.



A new Deputy Sheriff's in town ...

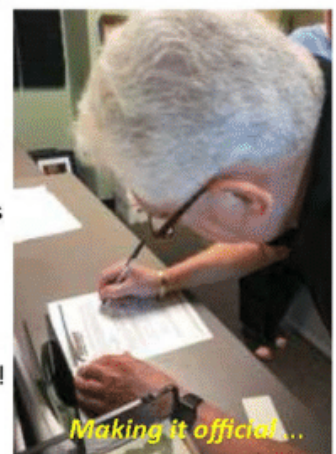
Harvey Morse, a longtime Intellenet member, has been in law enforcement over 57 years. He has served at the federal, state, county and municipal levels.

He has been a Sergeant and Advisor to the Director of the Florida Highway Patrol, an Assistant Police Chief and, until July of this year, a Sergeant with the Holly Hill Police Department, which is adjacent to Daytona Beach,

On September 13th, after completing exhaustive testing including a full medical workup, Harvey was sworn in as a Deputy Sheriff in Seminole County, Florida, where he once ran for the position of Sheriff years ago.

He graduated the Florida Police Academy at age 49, and finished 1st in his class of 82 cadets, most half his age.

Although there are no statistics available, it seems unquestionable that Harvey has become the oldest "new" Deputy Sheriff in the county's history, if not the state. Harvey turned 77 in November. Congratulations, Harvey!



Making it official ...

Intellenet News, Fall 2018

Intellenet News, Fall 2018



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Fernando Fernández receives CII's Investigator of the Year Award ...



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★ Member News ★

Remi Kalacyan and his firm, VIP Investigations, Inc. of Montreal, Quebec, Canada won the city's prestigious Consumer Choice Award, Investigator of the Year for 2019. Congratulations, Remi!



Phil Johnson, right, with Bob Bridgestock, co-author with wife Carol of the novels featuring "... my favourite DI Jack Dylan ..." Bob was a senior detective with the West Yorkshire Police. Bob and Phil are celebrating the launch of the latest in the series, "Poetic Justice."

Member News continues next page ...

Member News

Charlotte 2019: A conference for the times ...

This year's annual conference in Charlotte, North Carolina, was memorable in more ways than one, not the least of which was the annual dinner featuring a 1920's murder mystery. Several flappers, gun molls and shady characters were present, some seen here.



*"Flappers" Tina Blanchette, left,
and Alice Cappiello.*



*"Killer" Steve Kirby, from, uh,
Chicago ...*

Intellenet's photographer, **Ed Kelly**, was on hand to capture these photos and many others, previously forwarded to the Intellenet-L and Intellenet-D email listservs, and posted on our website.

Member News continues on next page ...





Conference 2019 "Gun moll and gangster," Dawn and Don Hubbard

An Editor Signs Off...

My first issue as your editor was the Spring issue of 2012 and now, appropriately enough, with the Spring issue of 2019, I sign off, with special thanks to all of you for your support of our newsletter. I am especially grateful to those who have contributed to our Member News column, my favorite section of our quarterly. I enjoy seeing news of the many accomplishments of members and their firms. A special thanks to those who have

Intellenet News, Spring 2019

shared articles and other items of interest. The most challenging task of any editor is gathering sufficient material for each issue. Ed Spicer will take over as editor with the Summer edition and your newsletter will be in good hands. Please show him the support you have shown me. Ed, thanks!

I am grateful for the support of my predecessor as editor, Bill Blake, whom I consider one of the best writers and editors in our profession. Bill's stewardship of getting the Intellenet books to market "raised the bar" on the Intellenet brand. I appreciate the support of the two Executive Directors I have served under, Jim and Peter. And last but not least, thank you, Bruce, for your regular columns on behalf of ISPLA and forwarding news of interest for those of us who share many interests and concerns in an ever changing international community.

I am most grateful for the invitation to join Intellenet, all those years ago. Thank you, Jim. But, hey, I'll be around for quite a while longer. I'm having trouble figuring out how to retire. I don't golf, I don't fish ...

• **-DON JOHNSON**
• **SIGNING OFF AS**
EDITOR

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Carino's Column

by

James P. Carino Jr, CPP, VSM, BAI
Intellenet Founder/ Executive Director Emeritus



AN INCOMPLETE HISTORY OF INTELLENET

THE BEGINNING

In the fall of 1982 my company, Executive Security Consultants (ESC), was invited to submit a proposal for the conduct of background investigations under contract with a major electric power company located in the mid Atlantic states. The invite was suggested by the company's Director of Security, a retired Air Force Special Agent whom I was acquainted with as a result of private sector interface. Oddly, this individual was not part of the decision making process.

Proposal preparation was highly suggestive of a visit. Early on I asked the question as to whether the selectee would be the low bidder and the response was "not necessarily." Buoyed by this non-negative response we discussed further the scope of the project as there was no formal Request For Proposal (RFP)/bid specs to be issued by the power company. Basically, the scope covered all of the 50 states except for the 100 miles radius of corporate headquarters. Those BIs would be conducted by in-house personnel.

Armed with the pertinent information necessary and faced with the formidable task of locating and recruiting in all 50 states contact was made initially with 25 former or retired AFOSI special agents located in 17 states with whom I was maintaining informal contacts. This was a small group to meet the scope but a start. Each was queried for interest (each was in the private sector investigative business) and each was solicited to additional PIs. Of course, this was done by letter and telephone as the internet was not yet up and running. All, were enthusiastic about the opportunity. While the number interested in participating increased somewhat we were still perhaps lacking sufficient US coverage.

A proposal was submitted and shortly thereafter the contract award was made. I note that at the conclusion of my initial visit I was asked why I raised the question about low bid. I responded that I would undoubtedly not be low bid but I could well be the low effective bid as the team I would put together would be professional investigators skilled and schooled in the conduct of background investigations and turn out a comprehensive and professional BI in less time, thereby being more cost efficient. The rather quick announce-

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ment of the selected bidder indicated the contractor had been pre-determined and additional proposals were solicited only to meet a minimum quota of three. Of course, a factor would also have been a lack of adequate coverage, a point I attempted to minimize in the proposal. The selectee was the low bidder. However, had they told me the determining factor would be the low bidder, as I stated to them I would have thanked them for considering me but broken off the meeting before it started and there never would have been an Intelnet. When I advised the 25 I was not the successful bidder I suggested this could be the start of something and asked if they had interest in forming a group of investigators. All replied positive and additional new names for members started to flow in – slowly at first. Also, investigative requests for assistance between and among the invited group began to flow and the association, to be officially named Intelnet (the Intelligence Network) was born in early 1983. The initial name OSINET was rather quickly discussed as it was recognized that a “mirror image” of AFOSI globally could never be attained by using only OSI personnel. (NOTE: The name change to Intellenet in 2007 will be discussed later.)

THE VISION

From the outset, Intelnet's vision was to form a worldwide network of private investigators & security professionals, modeled after the Air Force OSI organizational structure of offices throughout the world (where US Air Force interests existed). In essence by sending out “undeveloped leads” (i.e. requests for investigation support & assistance), a network, all former or retired OSI special agents similarly vetted,- cont. page 4

trained, and experienced would exist to support one another while still functioning as individual entrepreneurs. Unfortunately, many of those original 25 are now deceased. Emphasis was placed on forming a sole source network as purely an entity to provide professional investigative and security services to the private sector.

THE EARLY YEARS

Growth was slow initially and it became quickly obvious that a network, as stated above, exclusively consisting of former OSI agents could never successfully meet a global reach. Recruitment was expanded to include emphasis on other former federal special agents and select private sector investigative personnel lacking public sector experience but vouched for by fellow members. By late 1985 membership was at 64 members in 33 states with an additional 9 states being covered by “on call” capability and 8 additional specialized skills personnel (TSCM, polygraph, etc.). Absent, however, was international coverage. During this period the first Intelnet Newsletter was published and a consolidated roster was provided all members. During these formative first 3 years there were no annual dues as ESC funded and covered all expenses.

1986 was the year Intelnet began to come of age, with several significant steps taken to ensure sustainability, recognition and growth. The slow but steady growth and the quarterly mailing of a newsletter served as catalysts to spark additional names for membership. It also became apparent that ESC could no longer afford total funding of the network, leading to the introduction of dues, set at \$15 per year primarily to cover mail costs. Intelnet also experienced its first dropout, a member who thought dues payments of \$15 was exhorbitant since he had not received any billable time during his two years of membership. When I asked how many members he had used on a billable time basis he abruptly hung up on me causing a forever end of our relationship.

1986 was also the year Intelnet was officially registered as a corporate entity. Efforts to be approved as a non-profit entity were denied, thus the formation of a Sub chapter “S” corporation. The availability of the internet also brought about significant change. Members could now communicate quickly, exchanging requests for assistance, establishing websites as well as the exchange of ideas on a real time basis. Also, one day a full loaded computer, courtesy of Dave Parker arrived at my front door. Dave also designed our first website that year. Dave's brother Bill, a very active early member, gave me my first computer use tutorial. (Bill's nephew and Dave's son David is now a member)

Also in 1986 the first Board meeting was held, in Chicago. With local arrangements made by Tom Hampson (since retired but still on the Listserve), other attendees were Brad Penny (d. 2007), Bob Godman (d. 1996), Gary Brown (d. 2012), and Bill Parker. All voluntarily of us paid our own air, hotel, meals and other incidental expenses since there was not yet a fully funded treasury established. Unfortunately, minutes were not kept so no official record exists as to actual discussions or policy decisions. Undoubtedly, the establishment of a formal structure, membership growth, billable opportunities were on the agenda and the first Board was appointed. In addition to the attendees, the Board also included Bill Parker and undoubtedly others whose names are no longer recalled.



1986, possibly as an outgrowth of that initial Board meeting, also saw the implementation of several successful expansion steps. Many of our members were subcontractors for ARAMCO in their conduct of background investigations. Retired OSI special agent Ray Jungers (deceased) who I knew quite well from active duty days headed up the security department thereat. To further expand his investigative pool we exchanged membership lists, resulting in a number of his subcontractor investigators joining Intelnet. This was also our first initiative though one did not use that term back then. Also that year, member Horace Cavitt, based in El Paso TX had a group former GS 1811 investigators he was using to service a government background investigations contract. Through him invites were sent out to his team resulting in additional growth. Several of our former GS 1811's also joined his group.

The last significant growth step of 1986 was taken when Intelnet and an association called Assets 2000 headed by Denis Read established a working relationship. Assets 2000, primarily a European group but also with a few members scattered throughout Asia gave Intelnet its first entry into the international arena. Essentially, Denis is served as the contact points to set forth requests for investigative assistance between the two groups. Circa 1988-89 Read opted to retire and Intelnet offered full membership to all Asset 2000 personnel desiring to affiliate. All but one took advantage of the opportunity.

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Intellenet News, Summer 2019

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served. Catch me at an Intellenet Hospitality Suite and I will be more than glad to relate some of his tales which are legendary. Several old timers will remember that Brad Penny who served with me at Aviano AB Italy 1961-64, was my "right hand" virtually since the beginning. Brad wrote the first By-Laws, the internal Code of Conduct, ensured (later) that our conferences ran smoother, and served essentially as our first administrative person – all on a volunteer basis while running a very successful PI business in CA.

By 1990 our membership was about 200, the Supplemental Support List was well established and the D List (corporate security directors and individuals by similar titles and functions) had been created. All were considered members. 1990 was also the year of our first conference. Initially called Regional Conferences 53 members and spouses attended this first gathering, held in the Poconos. Although a full member attendance list is not available, members from MD, VA, DE, PA, NJ, NY, CT and MA attended. As long time, now retired member Denny Crowley noted in a 2003 AFOSISA Global Alliance (newsletter) it was not called the first since we did not know whether there would be a second. This was the second feature article on Intelnet to appear in the Association of Former AFOSI Special Agents (AFOSISA) newsletter. Some of purposes outlined in the first article published in April 1986 which remain current today include:

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- Identification of potential markets and business opportunities
- A quick offering of advice when one has an investigative or security requirement where one may not be completely familiar with
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Thus, in 7 short years Intelnet grew from an idea emanating from a failed bid to provide investigative services in a background investigation contract to a global network of 200 or so members located in most US states and many key locations globally.

The End of the Beginning

To Be Continued

Thanks

Jim Carina Jr



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Carino's Column

by

James P. Carino Jr, CPP, VSM, BAI
Intellenet Founder/ Executive Director Emeritus



AN INCOMPLETE HISTORY OF INTELLENET (PART II)

THE MIDDLE YEARS

By 1990 we had several successes. Our foremost, of course, was our birth and early growth, ideas and plans for the future. But also established was our first Board of Directors circa 1986 along with preparation of a code of conduct and concept for future development. The initial Board consisted of a representative from each of the six regions that were established in the US, and at least one each from Europe, Africa, Central/South America and Asia. It is believed the first Board had 15 members. No record exists identifying those selected. Memory recalls Brad Penny (d. 2009), Bob Goodman (d. 1995), Tom Hampson, Bill Parker (d. 2019), Fred Bornhofen (d. 2019), Tom Crowley (d. 2013) and Bill Cramer (d. 2006). A special mention about Bill who eventually retired as a Colonel/PhD (and an OSI special agent). Bill was a B-17 pilot. He wrote a book sub-titled: "A Teenage Warrior in World War II". He flew 38 combat missions. He was shot down five times, wounded twice and was a POW escapee, not yet age 19, before he was old enough to vote or buy an alcoholic drink!

Little did we know nor could we predict what the 1990s held not only for Intellenet but also for the private investigative profession: What, if anything would follow our 1990 conference?; What, if any legislation would affect our profession and would impact directly on Intellenet?; Would our growth and development continue in a positive manner?

CONFERENCE

Our first two, the Pocono's (hosted by Jim Carino) Keystone Resorts, Co. (hosted by Greg Caldwell) were billed as Regionals as the idea was to hold conferences in the six regions on a recurring basis. However, Keystone Resorts (nestled high in the Rockies) drew more out of area than "local". It was decided to drop the word Regional. The 1992 conference (return in 1998) was held at the Cheeka Lodge, Islamorada (hosted by Bill Parker). Both were his successes (at the 1998 gathering Charlie Perkins (d. 2005) arranged our Saturday attendance day to be declared Bill Parker Day in Islamorada). The 1993 affair was the first to address special excursions for spouses as well as group outings. 1993 brought us to the west coast city of Santa Barbara (hosted by Brad & Mary Penny). Our first excursion outside the US brought us to Amsterdam Holland (hosted by Gerd and Ruth Hoffman). This conference brought us to a new level of presentations and activities. The latter included a dinner hour gondola city canal tour with hors' d'oeuvres and cocktails, a bus tour visit of the Hague followed by cocktails with a calliope performing outside a world war famous hotel overlooking North Sea. Noted early on was the Hoffman flag flying next to the Dutch flag atop our hotel. The final day coincided with Jim Carino's birthday with two million (as in 2,000,000) turning out to celebrate. Some thought it might have been for Queen Beatrice who was also celebrating a birthday the same day. The next year brought us to



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Philadelphia for the first time. It was the first conference to top 100 in attendance. Orca Island followed (hosted by Gary Brown). A whale watching (orca whales of course) excursion thrilled all. A highlight was the young daughter of an attendee (name not recalled) who befriended a deer who followed her constantly. Tunbridge Wells (hosted by Geoff and Maureen Hughes) was our second outing to Europe. Highlights included dinner on the (faux) Orient Express and Geoff shackled in a public square display, looking very forlorn. A special spousal tour included Anne Bolyn's Castle. The 1990s decade conference program concluded in Tucson (hosted by Bert Fulbaum). This was our first (and last) try at vendors invited to conferences until recently successfully re-established. Basically, it was determined we could not develop a solid base to follow on our international overseas ventures.

LEGISLATION

Prior to the decade Congress had passed the Freedom of Information Act (FOIA) in 1966, basically establishing the right to access information from the federal government and the Right to Privacy Act in 1974, protecting citizens against invasion of personal privacy through misuse of information. The former had virtually no impact on the private sector and the latter had at best lackluster enforcement with the regard to private investigators. However, that was to abruptly change following the murders of Rebecca Schaeffer (1991) and Amy Boyer (1999). While the Boyer case did not lead to any adverse federal legislation an significant outcome of the Schaeffer case was passage of the Driver Privacy Protection Act (1994) which governs the privacy and disclosure of personal information by state Departments of Motor Vehicles from improper use or disclosure. A third murder, that of William Berkenheiser in PA in 2005 did not produce any adverse legislation as Intellenet members in PA & PALI members successfully precluded.

The Fair Credit Reporting Act (FCRA) initially passed in 1970 also began to be rigorously enforced during the 1990s. The Vail Letter of 1999 led to PIs be required to being compliant with the FCRA.

The 1991 attack on Nancy Kerrigan resulted in no adverse legislation but did not have an impact on Intellenet. Prior to that incident Intellenet policy was to accept any individual recommended by a member. When evidence developed the prime organizer turned out to be an Intellenet member a backburner project to initiate a screening program moved to front and center. It included the requirement for a minimum of 5 years investigative experience (later increased to 10 years. Move on that later). Of course the perpetrator became an immediate ex-member. Fortunately, there was no adverse news media against Intellenet as we were never mentioned in any of the news media coverage

But perhaps the biggest impact on PIs including many of our members was the Y2K mania. Many businesses were concerned that the computers would crash at the turn of the century. To safeguard and upgrade required the expenditure of many dollars. Funds had to found and many companies directed the discretionary funds set aside for investigations to Y2K protection. Unfortunately, many companies did not return those discretionary funds for investigations and many former clients stayed as former. Their mini recession of 2001 had a further negative impact before the big recession of 2007. More on that later.

GROWTH AND DEVELOPMENT

Membership continued to expand gradually all through the decade of the 1990s but it was not until 1999 that our first listserv was established. Communication through the decade, thus, was virtually exclusively by Quarterly Newsletters (accompanied by rosters) and telephone with occasional faxes on a one-on-one basis. The listserv essentially eliminated the need for expensive mailouts. Members were being listed on the website and the listserv negated the need at the time for Newsletters which were primarily disseminating information and policy / procedure needs.

Early on in the decade we got our first initiative (we did not call it that back then) when member Joe Malley was successful in being approved by the Resolution Trust Corporation (RTC) as an official investigative entity to investigate the failed Savings and Loans banks. This only had applicability in the US and of course, only Intellenet members were used in those many contracts. Malley was one of the winning bidders. One highlight stands out- at a Louisiana bidder conference Intellenet member (since retired) tal, white haired I T. P. Kelley who was retired FBI and retired local Sheriff arrived a bit late and one of the RTC evaluators exclaimed on T.P.'s arrival "Holy Mackerel, God just arrived". Intellenet quickly got that project.

Later in the decade Intellenet (still Intelnet until 2007) linked up with Jim Ross' Surveillance Expo, exhibiting for several years in the Washington DC area. On one occasion I was seated on the dais



with G Gordon Liddy – the featured speaker, to my immediate left. I think we had a great conversation but in retrospect I had no idea what he was talking about. This 3-4 year Surveillance Expo run was a successful membership recruiting vehicle, including members for our Supplemental Support List and Security Directors Listserv.

A highlight this decade was formalizing (finally) Intellenet as a legal entity, filing as a Sub-Chapter “S” association in 1996. This was after the IRS declined to accept our petition as a non-profit. Basically, the (un)law firm of Carino and Goodman failed to convince the IRS we were a non-profit.

Continued page 5

Some key players in addition to Jungers, Cavitt and Read who all assisted in both a quantitative and qualitative membership expansion were former OSIers Brad Penny, Gary Brown, Al Kaplin and Charlie Perkins (all deceased), Bill Cramer and Pete Kalitka (also deceased) and Bill Parker. Bill was the original “go to” person when no other resource was available. His accomplishments too lengthy to describe herein but served. Catch me at an Intellenet Hospitality Suite and I will be more than glad to relate some of his tales which are legendary. Several old timers will remember that Brad Penny who served with me at Aviano AB Italy 1961-64, was my “right hand” virtually since the beginning. Brad wrote the first By-Laws, the internal Code of Conduct, ensured (later) that our conferences ran smoother, and served essentially as our first administrative person – all on a volunteer basis while running a very successful PI business in CA.

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The End of the Beginning

To Be Continued

Thanks

Jim Carino Jr



Carino's Column

by

James P. Carino Jr, CPP, VSM, BAI
Intellenet Founder/ Executive Director Emeritus



AN INCOMPLETE HISTORY OF INTELLENET (PART III)

THE MATURING YEARS

December 31, 1999 was perhaps the most traumatic New Year's Eve in recorded history as all eyes were on Y2K and whether all computers would crash. Alas, nothing happened. The big hype panicking much of business and industry turned out to be a big dud. It did have a slight impact on PIs, however, as many business clients diverted investigative dollars to protecting their computer systems. While there was an impact on state association memberships, Intellenet (as we were known then) suffered no ill effects. Within a year, however, another mini problem struck our profession with the 2001 mini recession.

The now veteran Intellenet Board was primed to address business opportunities for members and continue our worldwide growth. The vision of a true worldwide investigative association came to full fruition. Our list-serves established in 1999 provided virtually instantaneous transmission of requests for investigative assistance, sharing business development of ideas and investigative techniques, and problem resolution.

We did not yet know that the Intel Corporation would take exception to our name Intellenet as a trademark infringement. More on that later.

CONFERENCES

The new Century looked off with yet another outside the US site as Louis Laframboise hosted us at Mt. Tremblant exposing us to the French Canadian world. The next conference was in Florence Italy. To help set that up Hava and Jerry Levy, Connie and Jim Carino flew to Florence at personal expense. Geoff Hughes also popped in from England. Conference host Armando Starole and conference planner Sandra Logane (a personal and professional friend of Monica Huss, wife of member Steve) to set one of the more memorable conferences. A total of 63 attended with about 25 spouses joining the attendees. While we tried, we did prove it is not possible to consume all the wine in Tuscany. The Banfi Winery tried to cooperate by offering much of their product through a tour, wine tasting at their museum, and five wines to match the five-course dinner in their castle.

Subsequent conferences in San Francisco (with a visit to the Coppola winery); the Cayman Islands (where we swam with the sting rays and set an unbeatable consumption record at their poolside bar). One other highlight is the most famous photo in Intellenet history – the bobbing heads of fully clothed Jerry Adams and Maureen Hughes in the pool. Only Jerry and Maureen know for sure how that happened! The 2004 Boston conference, hosted by Denny Crowley (the Elder), the big highlight (among many) was the closing Gala at the JFK Library which was exclusively ours for the evening. The following year brought us back to England, this time to Arundel and again hosted by Geoff Hughes. Many of us stood at the exact point where Admiral Nelson last stood but we had an advantage we survived. The year 2006 had us return to Canada making our way west and to Calgary, hosted by Kevin Ripa. Highlights included lunch at Lake Louise and a rodeo. Many enjoyed the Great Rocky Mountain Train ride (to or from) Vancouver as part of this journey. Next was a return to Italy, this time to Sorrento for the 25-50-75 (Intellenet's anniversary, Jim and Connie's anniversary and Jim's birthday) as the theme. Many coasted Rome where some yours were set up before heading south by charter bus. Highlights included a tour and security briefing at Pompei and a hydra plane visit to Capri. The following year brought us to the fabulous beaches of Honolulu. Hosted by Joe Cahejos a highlight was a tour and briefing of the POW-MIA facility at Hickam AFB. The decade concluded with the 2010 conference in New Orleans, hosted by Buddy Bomibet (d. 2020). Binet's and Bourbon Street says it all. Attendees included three guys named Peter Psarouthakis, Ed Spicer and Jeff Stein attending their first conference. Washington DC, hosted by Nicole Bocra followed. Tours of the nations Capitol highlighted the social aspects of this conference. Vancouver, Canada was next, again hosted by Kevin Ripa. A highlight was the Rocky Mountain Train Ride to Whistler, lunch and a tour at this prior Olympic site. The year 2013 gave two conferences, first a gathering of most of our members based in Asia and hosted by Jeff Williams and the annual in Philadelphia, hosted by Joanne Dougherty. This was a memorable one – a tour, dinner, gala and exclusive use of the Constitution Center. It also marked the stepping down of Jim Carino as Executive Director after a 30 year reign. This was accomplished as a result of the succession planning committee put together by Jim and courtesy of Dennis Crowley (the Elder) as Chair, Bill Blake, Rob Dudash, Peter Psarouthakis and Sandra Stibbards. Peter was named as Jim's successor and took the helm at the end of this conference.

Continued on page 4



One final note on conferences. Not to be treated lightly were the outstanding presentations at each. Also during this decade was the establishment of pre-conference prior Day Training, a concept first established by Intellenet and now a staple copied by many other associations. Also noted in the Intellenet archives was a letter of welcome from Congressman Pete Sessions of Texas for the Austin conference. Rep. Sessions was a leader in Congress in introducing legislation favorable to and needed by PIs, most notably the 2004 removal of the heinous conditions set forth in a 1999 revision of the FCRA kudos to member Bill Asher got arranging this.

LEGISLATION

While Congressional, FTC (FCRA), and other government legislation, Acts, etc. had varying degrees of negative impact during this period, none was devastating to the investigative professional. In Pennsylvania in 2005 on Easter Sunday William Berkeyheimer was shot and killed as he responded to a doorbell ring. The assailant had obtained his home address through a PI firm who ran a database check for his address for the assailant. A couple of Intellenet members (Jimmy Mesis and Jim Carino) were requested by the attorney for the widow to assist in the civil suit filed against the PI firm and assailant. More important for the investigative community was Intellenet/PALI members' success ensuring no adverse legislation was passed as in the Rebecca Schaeffer and Amy Boyer cases. The Berkeyheimer assailant was identified and pled guilty to first degree murder and sentenced to life imprisonment.

The civil matter which did impact on Intellenet was the purported trademark infringement case brought by the Intel Corporation. With the assistance of Jim West, our Legal Counsel (Jim was a former US Attorney serving for 8 years in Harrisburg and Pittsburgh), we pled our case. Finally, in 2006 Intellenet agreed to mediation as a way to resolve and yet to be officially filed civil complaint. The Arbitrator ruled in favor of Intel, citing a piece of recently passed trademark legislation favorable to the Intel Corporation. The settlement gave us 9 months to comply with the terms. The Intel Corporation interposed no objection to the name change to Intellenet. In fact Intel suggested it as an acceptable name—a name change that became official in June 2007. Members Fred Bornhofen and Dennis Crowley (the Elder) represented us along with Attorney Jim West.

GROWTH AND DEVELOPMENT

Membership continued to expand on an evolutionary basis from around 300 in the year 2000 to approximately 450-475 on the investigative roster by 2013. Added to this our Supplemental Support List (SSL) and D-List members brought our total member close to 600. Noted in the files was a comment that in the year 2000 we had 65 members who did not yet use email. Throughout attrition and education we finally had all members on the Listserv by 2005.

Also in 2000 we discovered Peggy Centonze. Peggy was initially retained as a sub-contractor to handle our internet/Listserv of all matters. In 2005 we further expanded her duties by naming her (our first) Executive Secretary—later changed to her current title of Executive Assistant. In sum Peggy has become an extremely important member of the Intellenet family.

Intellenet first exhibited with Jim Ross' surveillance Expo Company, from about 1992 – 2002. In 1999 Ross teamed with Northeastern University (Boston) to hold his conference. Just prior Reggie Montgomery, President of the New Jersey PI Association (NJLPIA) and Jim Carino representing PALI began talks on a joint PALI-NJLPIA conference. Others attending the Boston conference from MA and other New England states got wind of this and joined in. Thus was born the first Northeast Super-conference held in Atlantic City in 2000. It was such a success that a follow-up was held in 2002 and then again one in 2013, this latter one hosted by Jimmie Mesis and PI Magazine. Intellenet exhibited at the 2013 conference

Intellenet also began hold cocktail mixers at ASIS annual seminars during this period ending in about 2010 as member attendance at ASIS annual seminars began to wane. Several still existing SSL and D List members were recruited as well as a good number of present (some now retired) investigative members.

In year 2010 we started a very successful recruitment effort at IAAR Conferences (re-named ACFCS in 2012). Its chief, Charlie Intrigo not only comped us in as Exhibitors but also always gave us a great location. He also utilized several of our talented members including Bryan Ingram (TX) and Kevin Ripa (Canada) on computer forensics during the IAAR years and then Sandra Stibbards (CA) as the Headline Speaker on Open Source Intelligence at the 203-2015 conferences. This run ended with the sale of ACFCS by Charlie.

Throughout this period (2000-2013) we also exhibited at several state association conferences to include TALI, PALI and FAPI as well as the Philadelphia Bar Association in concert with PALI, the National Federation of Paralegals Associations (NFPA) and the NACDL. These later three met with little success. To this day, Intellenet remains supportive of any state association requesting our support and interface and in recent years has branched out further in exhibiting. Basically, conference exhibiting was by and large another first for Intellenet, now being

Continued on page 5

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Readi-Response. The brainchild of member Kevin McClain (IL), this major initiative has now been fully developed and tested. A member needs to make intentions to participate known to Kevin due to its complex nature but no interested members will be denied. Initially, the initiative is primarily designed for US members but the expectation is it will become worldwide in the not too distant future.

In sum, the concept of initiatives is an integral part of the Intellenet vision – to be investigative arm for private sector clients. This, of course, increases billable time for our members. The developmental means for initiatives is simple. Many of our members are competent to conduct but may not be competitive to land a regional, national or international contract. By having the entire force of Intellenet membership strategically located in all corners of the world a competent member can become competitive. Intellenet also has members schooled and skilled in proposal writing and are available to assist upon request.

Part III has covered the Carino years. Part IV will conclude this informal and very incomplete history of Intellenet. It will cover the Psarouthakis years from 2013 to present.

To be continued.....



Intellenet member John Sancenito, President of INA, Harrisburg PA receiving the PALI Jim Carino Investigator of the Year Award at the PALI Annual Conference, Hershey PA 22-23 Sep 21

2021 SCALI/Intellenet Conference Photos



Members in Attendance



Intellenet ED & SCALI State Director



The Historians



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SINCE 2005 PEGGY HAS BEEN SAVING THE DAY!

Peggy's Page

by

Peggy Centonze, Intellenet Administrative Assistant



If you are in an area that has seasonal weather changes like I am, cool nights have replaced steamy ones and it is wonderful to see the leaves finally changing revealing some beautiful fall colors. The recent drastic temperature change however, reminds me of how one simple change can have a significant impact.

In recent months, a few members were suddenly unsubscribed from the listserv because their email program automatically marked an Intellenet-L listserv message as spam without their knowledge. When an email address is unsubscribes from the listserv, the listserv system automatically and immediately stops sending mail to that list member. If you suddenly stop receiving Intellenet-L listserv messages, please double check your email program including your spam/junk folder to see if you've received a notification that your email account has been unsubscribed from the group.

Thankfully, groups.io has a process in place to easily resubscribe. Whenever an email is unsubscribed from the group, an email message is automatically sent to the affected email address notifying the list member that they have been unsubscribed and provides instructions on how to resubscribe.

If you are not receiving Intellenet-L messages and have changed your email address, please email intellenet@intellenet.org for assistance.

Questions on these or other topics... feel free to contact me anytime and I will do my best to assist you.

I am here to assist you with any administrative need or question you have, so feel free to contact me anytime by emailing intellenet@intellenetwork.org.

Thanks

Peggy



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IN 2022 INTELLENET WELCOMED A NEW EXECUTIVE DIRECTOR

DIRECTOR'S OUTLOOK



By:
Jeff Stein,
Intellenet Executive
Director
July 2022



Dear Intellenet Family,

As I reflect on what Intellenet means to me, I must mention that Jim Carino founded INTELLENET 39 years ago in 1983 and served as the Executive Director for 30 years. I have the honor as serving as only the third Executive Directors in the past 39 years for our association. This means our conference in Orlando in 2023 will be our 40-year anniversary. That is exciting and I hope to see all our members there to celebrate our 40th Anniversary along with the comradery and education as we always enjoy during our elite conference. The City of Orlando is nicknamed "the City Beautiful", very apropos for us to be celebrating this great conference in the City Beautiful. We operate as a close-knit association and as such our members are often like family to one another. Many of our members have been a part of Intellenet since its conception. So, save the date and plan on being in Orlando for our in-person conference next year!



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After 2 years, 2019-2021, Ed Spicer signed off and The Newsletter also took on a new Editor-In-Chief



By: Frank V. DeAndrea, Jr.
Editor in Chief

As one of the New Executive Director's visions was to increase International Membership and Involvement, Frank decided it was time for a updated Logo and the new design was developed.



THE NEWSLETTER WOULD ALSO HAVE A DUAL FOCUS, FOCI, ON A UNITED STATES MEMBER AND AN INTERNATIONAL MEMBER EACH ISSUE.



FOCI
By: Frank V. DeAndrea, Jr.

"CHANGE IS THE LAW OF LIFE"
- John F. Kennedy

Since this is going to be the first FOCI, I decided it should start with the "founding father" of INTELLENET. The First FOCI Laureate is:

JAMES P. CARINO



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PROMOTION CEREMONY OF JAMES P. CARINO, JR. TO LT. COLONEL.
LEFT TO RIGHT: BRIGADIER GENERAL WILLIAM TEMPLE, COMMANDER AFOSI
CENTER. LT. COLONEL CARINO,
RIGHT COL JACK MCCONNELL, DIRECTOR OF CRIMINAL INVESTIGATIONS.
JIM WOULD ASSUME COMMAND OF CRIMINAL INVESTIGATIONS FOLLOWING COLONEL MCCONNELL
BUT IN TYPICAL CARINO'S MODEST FASHION JIM SAYS: RIGHT PLACE AT THE RIGHT TIME."



JAMES P. (JIM) CARINO, JR. CLASS OF '55, JAMES P. (JIM) CARINO III CLASS OF '16 GATHERED TOGETHER IN 2021 TO CELEBRATE THEIR OWN COLGATE COLLEGE REUNION.

MEMBER FOCI UNITED STATES

FIRST Edition - July 2022

"The person who follows the crowd will usually go no further than the crowd. The person who walks alone is likely to find himself in places no one has ever seen before." - Albert Einstein

In 2020 I became the Editor of the Pennsylvania Association of Licensed Investigators Newsletter. I decided that each edition there should be a "Spotlight" of PALI members as there were so many admirable and outstanding women and men who were members and have shaped the face of Private Investigation.

Much like Pennsylvania was the "keystone" of the original colonies, As I conducted my research, I found Pennsylvania remained a "keystone" of the Private Investigations industry.

The Declaration of Independence, The United States Constitution, and the Gettysburg Address were all written in Pennsylvania. Much like one cannot teach Pennsylvania or United States history without an understanding of the foundation, I believe I look at a newsletter as an opportunity to teach as well as inform and entertain.

Since this is going to be the first FOCI, I decided it should start with the "founding father" of INTELLENET. The First FOCI Laurette is:

James P. "Jim" Carino

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JIM AND CONNIE CARINO 2008

JIM AND CONNIE TOOK THE FAMILY TO ITALY A WEALTH OF INFORMATION ON THE ENTIRE COUNTRY ITALY AND CAN PROVIDE TIPS ON HIS FAVORITE PLACE, HE BEST FOOD, HISTORICAL SIGNIFICANCE, THEFT, TERRORISTIC ACTIVITY AND BEACHES. AS JIM PUTS IT: "I LOVE ALL THINGS ITALY!"

WHAT RESOUNDS WHEN YOU SPEAK WITH JIM IS HIS PASSION FOR HIS WIFE, HIS FAMILY AND THE FURTHERANCE OF THE PI INDUSTRY.

ilitary and para-military background of more than 30 years causes me to call people by rank. In the case of Jim Carino, it is a term of respect and endearment and although he calls me every time I do so, it is my tribute of respect. So, in honor of his wishes, please understand that when I cringingly type Jim I am really saying "Colonel."

I started as the editor of the PALI Guidon, it was Jim Carino's thoughts that there should be a special section of the newsletter to highlight a PALI Member. Again, when I was asked to edit the Intellenet Newsletter, it was Jim Carino who said we should feature a member issue from both the United States and abroad. "We need to put more emphasis on the international members!" he said. Jim was adamant that this should be a new or up and coming member. That is because he is both humble and wise.

I, on the other hand, am neither humble nor wise. Who better than the founder of INTELLENET himself? I feel the history of INTELLENET is critical and I have taken it upon myself to honor James P. Carino, Jr. as the first INTELLENET FOCI United States member.

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The first INTERNATIONAL FOCI Laureate is ...

MAJOR PONNO KALASTREE

MEMBER **FOCI**
INTERNATIONAL

FIRST Edition - July 2022

"The price of success is hard work, dedication to the job at hand, and the determination that whether we win or lose, we have applied ourselves to the task at hand."
-Vince Lombardi

In the case of this INTELNET INTERNATIONAL FOCI, dedication means walking down four flights of stairs from your house to your office so that you can work seven days a week!

"Time and tide wait for none, and time is not elastic."

This is a quote that has been said by this FOCI awardee often. We as a Private Investigative Community are grateful that he has made use of opportunity and set a global example for the rest of us to follow.

The first INTERNATIONAL FOCI Laureate is ...

Ponno Kalastree



(Photo Credit: Sheila Ponnosamy)

Ponno Kalastree receiving an award from the President of Singapore in June 2022 for the contribution of the Peranakan Indian (Chitti Melaka) Association, where he is President

(Photo Credit: Sheila Ponnosamy)

Like father like daughter, CII Past President Ponno Kalastree, CII Past President and Daughter Sheila Ponnosamy (center) and wife Dora Woo taken at the CII banquet in San Francisco.



Ponno Kalastree Family picture wearing their traditional Straits Born Indian costumes (Peranakan Indians). Left to Right Daughter Shirley, wife Dora Woo, Ponno and Daughter Sheila Ponnosamy.

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(Photo Credit: Sheila Ponnosamy)

Ponno Kalastree sworn in as President of the Council of International Investigators (CII)



(Photo Credit: Sheila Ponnosamy)

Ponno Kalastree receiving an award from the President of Singapore in June 2022 for the contribution of the Peranakan Indian (Chitti Melaka) Association, where he is President

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Intellenet Member Photos July 2022



(Photo Credit: Jeff Stein)

Intellenet Members in attendance at the Vidocq Society Meeting March 2022. Left to Right: Marc Bourne, Colonel Jim Carino, Eileen Law Stewart, Sandy DeAndrea, Frank DeAndrea, Jeff Stein. Don't know of the Vidocq Society? Go to: <https://www.vidocq.org>



(Photo Credit: Frank DeAndrea, Jr.)

Executive Director and First Lady, Jeff Stein and Tina Blanchette seen here at their beautiful sunset beach wedding in Virginia Beach, Virginia May 2022.



(Photo Credit: Frank DeAndrea, Jr.)

Intellenet Members in attendance at the Stein-Blanchette wedding May 2022 in Virginia Beach, Virginia. Left to Right: Sandy DeAndrea, Frank DeAndrea, Jr, Reggie Montgomery, Eileen Law Stewart, Jeff Stein, Jay Groob, Brenda Beyersdoerfer, Colonel Jim Carino, Nicole Gray.



(Photo Credit: Ollie Phillips)

Ollie Phillips and Eileen Law Stewart travel to the home of Peter Gallo for a 60th birthday Celebration.



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(Photo Credit: Don C. Johnson)

At the annual meeting of the National Association of Legal Investigators in Louisville, Kentucky June 2022, Intellenet Member John Lajoie CLI, of Massachusetts, was awarded the Buddy Bombet Lifetime Achievement Award by Intellenet Member Kitty Hailey.



(Photo Credit: Frank DeAndrea, Jr.)

Eileen Law Stewart and husband Stephen Stewart renewed their vows on July 9, 2022 at Saint Mary Anne's Church, North East Maryland.



(Photo Credit:

Frank DeAndrea, Jr.)

Frank and Sandy DeAndrea inducted as the newest members of the Vidocq Society May, 2022. The meetings are hosted at the Union League, built in 1864, in Philadelphia Pennsylvania.

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With the addition of Two International Members now on the Board of Directors, The Newsletter added an international flavor with articles from abroad

ABOUT the AUTHOR



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YOUR INTELLENET BOARD

Sheila Ponnosamy
Operations Director
Mainguard International (S) Pte Ltd
Singapore



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OCTOBER 2022 Vol. 1

INTELLENET GLOBAL GAZETTE

THE OFFICIAL INTERNATIONAL INTELLIGENCE NETWORK Newsletter



WHAT'S INSIDE?

NAME THE NEWSLETTER WINNER

2023 CONFERENCE UPDATES SAVE THE DATE

2024 THINGS TO DO IN THE UK TOUR GUIDE

AND SO MUCH MORE

**THE REBRANDING
OF THE
NEWSLETTER WAS
COMPLETED IN FALL
2022 WITH THE
NEW NAME AND
MASTHEAD
COMPLETE.**

**MEMBERS
SUBMITTED
THEIR IDEA FOR
A NEW
NEWSLETTER
NAME AND A
COMMITTEE
VOTED**

CONGRATULATIONS

Dennis L. Eberly, M.S., LPI

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Phone: 717-869-9210

OnTargetPlandConsultant.com

Dennis Eberly, M.S., LPI | LinkedIn

"Professionalism Is Our Hallmark"



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MEMBER FOCI UNITED STATES

THIS EDITION'S FOCI- UNITED STATES SELECTION
WAS SUBMITTED BY: SANDY DEANDREA

EPIC

heroic or grand in scale or character.

Can a person be epic?

Being epic means pursuing your own definition of greatness; striving to be the best at whatever you do and always setting your standards far above "the standard." Being epic means always providing a more than fair product, practice, partnership and persona. It is the epitome of greatness. Being epic is a lifestyle.

If someone asks me to show them a picture of epic, I will show them a photo of

NICOLE BOCRA GRAY

Vince Lombardi once said: "Gentlemen, we will chase perfection, and we will chase it relentlessly, knowing all the while we can never attain it. But along the way, we shall catch excellence."

I think Vince Lombardi was chasing Nicole Bocra Gray. And if any of you know Nicole, you would know, no one catch her because no one can even keep up.

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NICOLE BOCRA GRAY WAS THE SECOND UNITED STATES LAUREATE

MEMBER FOCI UNITED STATES



Seen here is the "Puppy" that would NEVER come into Nicole's house. 2 months ago Remington was a gift for Nicole's daughter. Always wanting a puppy, the surprise, when unveiled, went something like this:

Daughter squealing in surprise:

"You got me a puppy? You got me a puppy. Oh my God YOU GOT ME A PUPPY! Here, hold my ring pop!"

ABSENT FROM ALL PHOTOS: Any other member of the Gray family!

So much for NOT wanting a Dog!

Perhaps I shall add Artemis, the Greek goddess of Animals, to my list...



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MEMBER FOCI INTERNATIONAL

THIS EDITIONS FOCI- INTERNATIONAL SELECTION
WAS SUBMITTED BY: EMAD SHENDY

In the International World of
Business

Laila Saleh

is unmatched.

The world of international
debt collection can be very
hard to navigate.

On its own, international
debts presents a unique set
of challenges. Different
jurisdictions, time zones,
languages, currencies,
cultures, and legislations
contribute to making
international collections both
complex and expensive.



Laila Saleh - TCM Egypt

LAILA SALEH WAS THE SECOND INTERNATIONAL LAUREATE



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MEMBER FOCI INTERNATIONAL



ABOVE: Mrs. Saleh at the office



ABOVE: Mrs. Saleh with her
admin team
Maha, Basma and Heba



LEFT: Mrs. Saleh at the TCM
Group international meeting



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PHOTOS



SUBMITTED BY: Tim Bratz

ABOVE: INTELLENET MEMBER and Minnesota Association of Private Investigators & Protective Agents (MAPI) President Tim Bratz (Left) presents INTELLENET Executive Director Jeff Stein with a thank you plaque at the Fall Training Conf. at Treasure Island Casino & Resort on Sept. 28th & 29th. Jeff provided TIPS alcohol training.



SUBMITTED BY: Eric DeVan

ABOVE: Our own Eric DeVan Presenting Drone Training at South Carolina Chief of Police Association. September 29-October 1 2022



SUBMITTED BY: Jeff Stein

Bruce H. Hulme, CFE, BAI Receives SPI Distinguished Career Award Sept 15, 2022



SUBMITTED BY: Frank DeAndrea

Sandy and Frank DeAndrea build a sand castle in anticipation of touring the United Kingdom at the INTELLENET 2024 Conference (Yes the sand castle is real!)



SUBMITTED BY: Frank DeAndrea

LEFT: Five years ago the Pennsylvania Association of Licensed Investigators created the "Jim Carino" Investigator of the Year Award. To date, every recipient has been an INTELLENET Member. WOW! Left to Right: John Sancenito, 2021 award winner; Christopher Finley, 2019 award winner; Eileen Law, the first recipient: 2018 Jeff Stein, 2020 award winner; Bill Everman, 2022 award winner.



SUBMITTED BY: Reggie Montgomery

Jim Carino (L) and Reggie Montgomery (R) at a INTELLENET conference from as Reggie said: "A year so long ago I can't remember."



SUBMITTED BY: Michael Kidd

ABOVE: INTELLENET MEMBERS Michael Kidd (Left) and Jim Carino at the recent PALI conference in Hershey Pennsylvania.



SUBMITTED BY: Frank DeAndrea

ABOVE: INTELLENET MEMBERS discussing business at the Hershey Lodge during the 2022 PALI annual conference Left to Right: Dennis Eberly (PALI's treasurer) Robert Rapack (not an INTELLENET member), Jim Carino & Eileen Law Stewart.



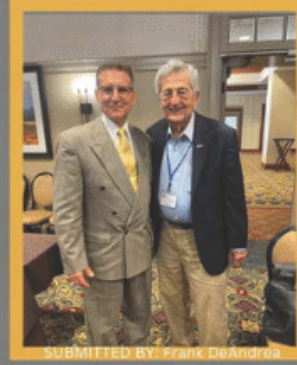
SUBMITTED BY: Anonymous

ABOVE: INTELLENET Member Sandra Stibbards (CA) presenting at GSX in Atlanta on 2 different days. Sandra is absent from photo due to "work requirements for anonymity"



SUBMITTED BY: Frank DeAndrea

ABOVE: INTELLENET MEMBERS attending the PALI conference in Hershey PA. Left to Right: Rudy Muller, Frank DeAndrea, Sandy DeAndrea, Eileen Law Stewart, Peter Gallo, Jim Nanos.



SUBMITTED BY: Frank DeAndrea

ABOVE: It seems Everyone wants their photo with Jim Carino. This is the Editor's 15 seconds of fame and hoping that perhaps OSMOSIS can occur in Human's.



SUBMITTED BY: Lynda Bergh Herring

LEFT: Lynda J. Bergh Herring, and my husband, Scott Herring, on September 16, 2022, when we gave a presentation on Asset Investigations In A Nutshell at the CLLA (Commercial Law League of America) Western Region Conference.

MISSING FROM PHOTOS

Photo submissions from ALL PI Agencies represented by the Membership of INTELLENET are welcome and would be a great enhancement to the newsletter. Please consider submitting items of interest from your organizations or on an individual basis.

If you are an officer of a State or International Organization, please consider submitting a photo or two of INTELLENET Members or yourself, performing PI "Tasks" throughout the year.

<https://intellenet.org/annual-conference/>



<https://intellenet.org/annual-conference/>

Join us as we gather for our annual conference and help us celebrate this incredible 40th anniversary milestone. While we understand circumstances around the globe vary, the conference team is hard at work planning yet another amazing event!

The Rosen Centre in Orlando, Florida is a wonderful venue and there is much to do in this area. Stay tuned for more details.

We have a terrific group of speakers & topics lined-up and we look forward to seeing all of you in person where we can learn together, network, enjoy seeing old friends, make new friends and have a fun time celebrating our 40th year!

Plan to arrive Sunday March 26 as conference check-in begins at 0800 Monday.



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On November 19, 1863 President Abraham Lincoln spoke perhaps the most famous 272 words ever uttered by a United States President.

The Gettysburg Address fittingly paid respect to the dead laid to rest on the Gettysburg Battle-Field.

Speaking of paying respect to the dead President Lincoln said in part:

..."It is altogether fitting and proper that we should do this. "

President Lincoln then charged the men and women in attendance with the following:

"It is for us the living, rather, to be dedicated here to the unfinished work which they who fought here have thus far so nobly advanced."

It is equally fitting that we, the living members of INTELLENET, pause to pay tribute to our fallen comrades and continue the advancement of the Association as a whole.

The following is a listing of all know Intellenet members who have passed away. Any member corrections or additions is asked to please contact the Executive Director.



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INTELLENET IN MEMORIAM HONOR ROLL

Ted Terry Jan 1989	John Carden May 1997	Jim Royer Jul 2004
Al Corckran 1990	Richard Watkins Sep 1997	Charles Perkins Feb 2005
Forrest (Frosty) Minor Feb 1990	Ralph DeGutis 1998	Gary Porter Feb 2005
Earl Gannon Apr 1990	Bill Slattery Apr 1998	Robert L. Marthaler Mar 2005
Ralph Thompson May 1990	Martin Philpott May 1998	William Cramer Jr. Feb 2006
Glenn Cox Oct 1990	Bernard (Bud) Blaydes Feb 1999	Gerd Hoffmann Apr 2006
Jim Clem Apr 1991	John O'Brien Sep 2000	Adil Naidu Bin Abdullah Jun 2006
Peter Paul 1991	Henry Silvia May 2001	John Belrose Jul 2006
Jack Caputo Aug 1991	Joe Kissiah Jul 2001	Art Tredinnick Jun 2007
Frank Coffee 1991	Frank Bradshaw Jul 2002	John Brown 2007
Bill Wiley 1991	Frank Rippetoe Jul 2002	Carl Buchanan Nov 2007
Edward Scharlock Jun 1993	Tom Del Santo Jul 2002	Elmer "Butch" Heinlein Dec 2008
Klaus Skupin 1993	Timothy White Aug 2002	Edwin C. Hodges Jun 2009
Joe F. Jones Jan 1994	Patrick O'Hare Oct 2002	Brad Penny Jul 2009
James T. Dugan Sep 1995	Nick Gaglio Oct 2003	Stan Moos Nov 2009
Hal Blomstrom Oct 1995	Anne Hulme Mar 2004	Gene Robertson Jul 2010
Don Adams Mar 1996	Panos Thomadakis Apr 2004	Art Martin Feb 2011
Bob Godman Sep 1996	Loren "Bubba" Holmes May 2004	Leo McCarthy Nov 2011
Jack L. Greene Apr 1997	Robert Lewis Holmes Jun 2004	David E. Gainer Dec 2011



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INTELLENET IN MEMORIAM HONOR ROLL

Larry Miller Feb 2012 Richard "Rick" C. Payton Jr. Oct 2015 Julius "Buddy" Bombet Feb 2020

Cam Crowley Jul 2012 Alan Wells Dec 2016 Joel E. Gross Apr 2020

Gerald (Gary) R. Brown Oct 2012 Eugene "Gene" Sampieri Jan 2017 Jeff Fry May 2020

Phillip A. Potter Jan 2013 Nancy Poss-Hatchl Mar 2017 William (Bill) Crowley Jul 2020

Paul Z. Geaneas Jan 2013 Michael (Mike) Hanratty May 2017 Harvey Wells Jul 2020

Thomas K. Crowley Mar 2013 Michael G. Kessler Jun 2017 Mary C. Fischer Nov 2020

Tom Shedlick May 2013 Brig Rashid Ali Malik Oct 2017 Jack Scott Jan 2021

Susan Carlson Dec 2013 Roy Whitehouse Oct 2017 Robert F. "Bob" Nesvick Jr. Jan 2021

William (Bill) Kennedy Feb 2014 Thomas Miles Dec 2017 Wesley C. Clark Jan 2021

Harold L. (Bill) Child Jr. Feb 2014 Frank Peters Dec 2017 Terry Cox Feb 2021

Peter Kalitka Feb 2014 Marvin D. Schultz May 2018 Barry Ryan Feb 2021

Conrado G. Dumlao Mar 2014 Deanne Acuna Nov 2018 Craig Henschen Mar 2021

John R. W. MacIntire, Jr. Mar 2014 Joseph (Joe) Bunce Nov 2018 Woody Bentley Apr 2021

John Smith Mar 2014 Anthony F. Otero Jan 2019 Joe Kissiah Jul 2021

Ian B. Fairbrother Mar 2015 Alan M. Kaplan Feb 2019 Richard Ryer Nov 2021

Raymond W. McGady Mar 2015 John Noukas Mar 2019 Kim Emes Jan 2022

Clark Fuss Jul 2015 Nate Lenow Jr Apr 2019 Edward Gensel Feb 2022

Bert Falbaum Jul 2015 Fred Bornhofen Aug 2019 John (Iain) Black May 2022

Karl Von Lipsey Sr. Aug 2015 Bill Parker Sep 2019 Thomas "Tom" Drumm Aug 2022

John M. Lajoie Aug 2022



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2023



What 2023 holds in store for each of us is
history yet to be written.

As Jim Carino said in a recent newsletter:

*To quote author Vern McLellan, "what the New Year
brings to you
will depend a great deal on what you bring to the New
Year."*

WISHING YOU ALL THE BEST IN 2023!!



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EPILOGUE



It never fails to amaze me how much one can learn by taking a little time to study history. It is humbling, at least to me, to recognize the Gods and Goddesses of an Industry we currently have, and have had in our ranks of INTELNET.

What I learned in researching the newsletters from the last 17 years, less than half the life of INTELNET, is that I have so much to learn. I am nothing short of amazed at where we have come in the past 40 years. The knowledge and breadth of our investigative skills is incredible.

Who would believe we have the ability to profile a person based on their handwriting and to tell the client: "If the writer was a current or former employee, he/she would have likely been in the accounting department. In addition, the writer may have a problem with a leg such as one leg shorter than another, some type of traumatic injury, or amputation." Only to find out within sixty days, the subject was identified, worked in the accounting department, AND HAD HIS LEFT LEG AMPUTATED! See FALL 2012 Gerald R. "Gary" Brown Article.

I have come to the conclusion that a thorough review of Old Newsletters should be required reading for acceptance into INTELNET. I have always respected and held in high regard my membership and acceptance into INTELNET but after reading and researching just who actually belongs to this Association, I cannot help but feel you made a mistake in accepting me. I anticipate you wanted Sandy to join your ranks and feeling guilty, accepted me out of pity. I thought I had accomplished a lot in my lifetime as a Law Enforcement Officer and Private Investigator, until I read the History of Jim Carino.

To all of you who are part of INTELNET, I salute you. I am honored to be a member and to play, albeit, a small part in documenting the history for future generations. I leave you with what I believe to be the most powerful lines from the Play: Julius Caesar by William Shakespeare:

*And whether we shall meet again, I know not.
Therefore our everlasting farewell take.
Forever and forever farewell, Cassius.
If we do meet again, why we shall smile;
If not, why then this parting was well made.*

Here is to hoping we meet again.

Farewell and stay safe,



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INTELLENET GLOBAL GAZETTE



THE OFFICIAL INTERNATIONAL INTELLIGENCE NETWORK Newsletter



A LOOK BACK...