



INTELNET News

Official Newsletter of the
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www.intellenet.org

July 2021

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Seventeen Minutes

by
Michael Chapdelaine



On the morning of November 8, 2000, aside from wondering who the next president would be, I was sitting in a briefing room with my fellow task force members, preparing for the day's operation. We were conducting a "buy bust" of a Dominican National. We'd spent the last year purchasing large amounts of crack & powder cocaine from the target using an informant as well as an undercover. On this particular day we ordered up half a kilo & were set to meet the target behind an appliance shop in the South End of Springfield, MA. This was a usual spot & it was ideal, as it was a contained alley & there were only two ways in...or out. As was usual these operations were put together with meticulous detail. Two 4-man arrest teams; two 4-man blocking vehicles; peripheral back up teams; & then there I was with the informant & lead FBI agent, set up in a surveillance van in the alley where the deal would go down. What felt like hours had crept by before we received word that the target was on his way. Hearts pumping & nerves building, we waited.

Sometime after 1:00 PM the target entered the alley in his Mazda Minivan. It was go time. I exited the drivers side door of the plain white surveillance van which could easily have been mistaken for the adjacent flooring company's work van. As I inched down the length of the van, I removed my badge from behind my jacket and drew my 40 caliber. As I cleared the rear of the van & approached the target from the passenger side he glanced up, quickly closed his door & threw the vehicle into reverse & floored it. He immediately collided with an arrest team vehicle causing a violent explosion of tempered glass & car parts. The target quickly regained focus, shifted into drive & rocked forward knocking another officer, who was on a bike, to the ground & quickly changing directions. He scanned the area & knew his options were limited but still he punched the accelerator & headed back the way he entered, smashing into a blocking vehicle. He was in fight or flight mode. He wanted out of that alley. His vehicle was a bit hung up with the blocking vehicle which had become wedged against the walls of the alleyway. I approached the drivers side & attempted to open the door to no avail & then smashed out the window. I pointed my firearm at him & shouted for him to exit the vehicle. He continued to try to back out, eventually succeeding. Upon breaking free he struck me, narrowly pinning me to the brick wall. After hitting me one last time it was clear that he was willing to do anything & everything to avoid being

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Peter's Posting

by
Peter Psarouthakis
Executive Director



Intellenet 2022 Conference

Bally's Las Vegas

March 21-24, 2022



Members,

It is now the summer of 2021 and I hope for most of you throughout the world the pandemic is behind you or very close to being behind you. The past year and a half have been challenging for all of us, but we must now look to the future. Intellenet survived these hard times because of our strong membership and working together. On the educational front we will continue to offer webinars and are currently working on one focused on international investigations and our international members. This will be occurring in January 2022 and will be in time zones suited for the international membership. Keep an eye out for information from our education director Jeff Stein.

As you have seen on our listserv our 2022 annual conference will be happening in-person at the Bally's Hotel and Casino in Las Vegas. Dates are March 21-24, 2022. We have a great hotel room rate of \$59.00 (plus tax and resort fee). Use the following link to make your reservations: [HTTPS://BOOK.PASSKEY.COM/GO/SBIAM2](https://book.passkey.com/go/sbiam2) or you may call the hotel directly and use code SBIAM2. The conference committee is putting together a program that you will not want to miss. After two years of not having an in-person conference due to the pandemic it is sure to be a wonderful event to celebrate all together.

Speaking of conferences, I would like to thank SCALI for allowing Intellenet to be a co-host with them for their annual conference. With the pandemic still going on it was a very generous for SCALI to offer Intellenet. On top of that great gesture the confer-

ence was a huge success and very well attended. Intellenet provided all the speakers and they all gave amazing presentations. There was a nice size vendor area with a variety of products to learn about. SCALI also provided a large hospitality suite for networking and socializing after full days of education. Intellenet also had a hospitality suite and it was very nice to see so many of our members there in person after the year we have all had. Thank you again to SCALI!!

Our BAI program director, John Gaspar, is leaving his position at the end of June. Board member Jerry DeFatta will be taking over the position. I would like to thank John for his service and countless hours of work running the BAI program and service to Intellenet. Jerry has a lot of teaching experience and the board of directors have a lot of confidence he will lead this program into the future. Jerry will be communicating to the membership about updates to the program over the coming months.

We are always looking for volunteers for committees to help maintain our great association. If you would like to help out in any way do not hesitate to contact me. I am always available by phone or email and love to hear from members. My contact information is below. Wishing you all a healthy and prosperous summer.

If you need to reach me feel free to contact me at intelleneted@gmail.com or 734-320-9240.

Peter Psarouthakis,
Executive Director

Carino's Column

by

James P. Carino Jr, CPP, VSM, BAI
Intellenet Founder/ Executive Director Emeritus



When is the last time you visited the Intellenet website? Our www.intellenet.org website has a great deal of both information & utility. Need a reason to explain Intellenet to a client? Try it as it could increase your business if your clients knew the scope & breadth of our association. The About Us caption presents a concise description of Intellenet. Its sub-headings include our Speakers Bureau list, publications authored by our members; the BAI program as well as other training information. Our Newsletter caption contains all issues since publication was resumed in 2005. A bit of "history" & many interesting articles are also set forth therein.

The Members heading sets forth current members with contact information & specialized skills as well as our Supplemental Support List – those individuals with expertise highly specialized skills & services. There is a wealth of superior investigative support talent available. Why not become familiar with all the specialties possessed by members? Also set forth in our "In Memory" section is our list of known members who have passed. A few features under a new heading just added to the website is the International Protective Services (IPS) initiative. Check it out and if interested in participating all you need to do is contact Rick Carpenter, the Chair.

The Members Only Section includes special announcements, our Bylaws, Code of Conduct, Guideline letters as well as copies of the Briefcase & Telephone/Email rosters. On virtually all pages of the website is a Members Finder button – designed to assist you in finding a member by name, city, state, specialized skill & foreign language capability. Common sense & common courtesies suggest you keep your website listing current. Also urged is for members to check our three documents for a resource: the members section; the Briefcase Roster & the Telephone/Email roster. You might find it handy to print out the latter two to always have each immediately available. Both are updated periodically.

There is much to be discovered by exploring the website when you have some idle time & looking for an activity. Look at the Speakers Bureau, have a subject you want to present? Get on the list! Doing some research on an investigative or security subject? Look at our authors & prior Newsletters for potential information sources. Realize that a certification can assist in reputation & possibly increase in billable time? Look at the BAI certification program. Need a question answered or additional information? Send an email to: intellenet@intellenet.org.

Remember it is your website. Take advantage of it!!

Intellenet BOD

Founder Chair James Carino

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Executive Director Peter Psarouthakis

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Ari Morse

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arrested.

Throughout my training & time as a police officer I always knew drawing my weapon & making the decision to use it was a possibility. I know of no one who looks forward to the prospect of shooting a suspect & possibly ending a life, a fellow human being or someone's loved one. But as I found myself, again, at his window, I pointed my weapon at him & fired. Almost simultaneously I heard a volley of shots behind me. As it turns out, five of my colleagues made the same decision. This guy was going to kill somebody. Unfortunately for me one of those rounds tore through my back & out the front. The 40 caliber round entered my back just below my vest. I knew immediately what had happened. I dropped to my knee & then rolled to my back announcing that I had been hit. Several cops surrounded me acknowledging that they knew I had been struck by the van. I asserted that I had been shot. To this day I can vividly recall the terrified look on my ATF colleague's face when he lifted my jacket & shirt & saw the bloody hole on the left side of my abdomen. Another cop screamed out over the radio "...officer down, officer down, send an ambulance!" As I lay bleeding in that alley parking lot, I looked up to my brother officers & asked that they tell my wife & 6-month-old son that I loved them. I didn't know if I would make it. For as long as I could remember I wanted so badly to be a police officer. I never imagined that it would end like this.

Seventeen minutes seemed like an eternity. That was how long after I was shot that I was laid out on a gurney in the ER. It was pandemonium as the medical personnel scrambled around me. I turned my head at one point & observed the target, who I shot, on a bed next to me being tended to. I felt no anger just desperation for me & for him. A sense of relief & hope set in as I was rushed into the operating room.

After seven & a half hours of surgery, including the removal of my decimated left kidney, removal of a couple of feet of small bowel, a repaired spleen & other incidental injuries I was transferred to the ICU. In the days following the shooting I learned that the bullet missed my aorta by 1/16th of an inch which would have been the end of me. I was given the gift of life by my trauma surgeon...a chance to see my wife & my baby again & to hold them & tell them how much they mean to me & how much I love them. I also learned that my wife, while heading home from a baby group, heard on the radio that I had been shot in Springfield. They announced my name, before she had been notified!! The horror of that news & the fact that she had to get herself to the hospital with my child haunts me to this day.

I have a mailbag of cards & letters I keep that I received from random strangers & was so humbled by the community's outpouring of caring & support for a law enforcement officer who was doing his job & had to make a very difficult decision. My department members, the entire local & federal law enforcement community as well as state & local officials lined the halls of the hospital & were there for me & supported me as well as my family. This was a mere 20 years ago. Choices are made everyday by people from all walks of life. I chose this noble profession; the target chose to break the law & he chose to ignore the consequences of his decisions by attempting to flee at all costs. I chose to protect those around me & thereby chose to pull the trigger. I am forever grateful that my choice didn't take his life, but in the end, it was his choice that almost ended both of our lives.

A familiar phrase to law enforcement officers is "the totality of the circumstances" which basically states that all circumstances of a case are considered rather than any one factor. In my case, the totality of the circumstances led me to give up my dream career. At the young age of 29, I retired from something I truly felt I was meant to do. However, in retrospect, this shooting was my silver lining moment. It taught me how fragile life can be and what is really important...family!!

Intellenet member Mike Chapdelaine is a Licensed Private Detective in Massachusetts where he owns & operates Chapdelaine Investigations, Inc. He, his wife Kara & 2 children reside in Hadley, Massachusetts. Mike holds a Master's degree in Criminal Justice Administration from Western New England College. In the early 90's Mike worked overseas as an Intelligence Analyst with the US Army. In 1996 he was hired as a police officer for the Town of West Springfield (MA). After spending approximately two years in uniform as a patrol officer & member of the department's Special Response Team he was promoted to detective & assigned to the Federal Bureau of Investigation as a sworn Special Federal Officer & Deputy US Marshal as a member of the Western Massachusetts Gang Task Force. The task force was instrumental in dismantling numerous Latin gangs in the Western Mass area & regionally in the late 90's. In November of 2000 Mike's law enforcement career was cut short after being shot in the line of duty during a narcotics operation in the South End of Springfield (MA). After spending a number of years in the business world Mike decided to hang his shingle as a PI in July of 2008. Mike & his seasoned staff handle all types of investigations have formed a solid network of associates worldwide.

New Members

Welcome New Members!

These are our new members since we last published. To update your membership listing on the web, or in our Briefcase Roster, send info to intellenet@intellenetwork.org.

Bernie Brown— Albany, OR
Cody Gear— San Jose, Costa Rica
Ben Rakhman- Great Neck, NY
Steve Troyd— Melville, NY

WELCOME
TO THE
FAMILY

YOU HAVE NO IDEA
WHAT YOU'VE GOT
YOURSELF INTO WITH US

In Memory-2021 Deceased Members



Jack Scott – January
Terry Cox & Barry Ryan – February
Craig Henschen—March
Woody Bentley— April



Intellenet Code of Ethics

INTELLENET is an Association of professional investigators dedicated to our profession and committed to excellence. All members of **INTELLENET** abide by a Code of Ethics and all maintain the highest standards of competence. All members of **INTELLENET** shall be knowledgeable of and adhere to these principals.

- *A member shall perform professional duties in accordance with the laws within the country they reside and/or conduct business within.*
- *A member shall observe the precepts of truthfulness, honesty, and integrity. Members understand that the legitimate use of “pretense” is an internationally recognized investigative tool. The use of this tool does not constitute a violation of this Code of Ethics.*
- *A member shall be faithful and diligent in discharging professional responsibilities.*
- *A member shall be competent in discharging professional responsibilities.*
- *A member shall honor each client contract, adhering to all responsibilities by providing ethical services within the limits of the law.*
- *A member shall safeguard confidential information and exercise due care to prevent its improper disclosure.*
- *A member shall not maliciously injure the professional reputation or practice of colleagues, clients, or employers.*



Selling the Suspect on the Idea of Confessing

by

Robert "Jerry" DeFatta

The concept that lying is wrong is instilled in most of us at an early age. As an investigator, it is important to understand that when we ask a person to confess to a crime, we are asking a great deal of that person. Add the fact that the person has most likely already lied to someone else about committing the crime, and it becomes clear that the investigator is in an uphill battle from the start of the interview.

In this article we will discuss a few of the legally admissible techniques you can use to help suspects morally rationalize their actions to make confessing easier. We will also cover some of the pitfalls that you will want to avoid while conducting your admission-seeking interview or interrogation.

Being a good interviewer, or interrogator, is a lot like being a good sales person. The interviewer is essentially selling the suspect on the idea that confessing his guilt is somehow beneficial to the suspect. The "benefit" the interviewer is selling will vary with each interview depending on the suspect and the crime. The interviewer may have to try several approaches before finding the one that the suspect likes and is interested in buying. The basic principle is that you are finding a way for the suspect to rationalize or feel better about their actions. There are several approaches the interviewer may take to help the suspect morally rationalize what they have done. In one case, the interviewer might suggest that the victim of a theft is to blame because they left valuables out for the suspect to take or left a door unlocked. In another, it could be that the suspect did not plan the action, but instead acted out of character and reacted to an impulse. In still another case, the interviewer may simply want the suspect to take responsibility for their role in a crime and not take the blame for what others may or may not have done.

One technique that I find to be helpful in obtaining an admission is to assist the person in shifting the blame away from himself and onto someone else. I think that the concept of shifting the blame is also instilled in most of us at a young age.

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READI™

RESPONSE

***Kevin McClain, CCDI, BAI** recently announced the initial launch of his mobile application connecting investigators & clients in real time scenarios at accident and incident sites. The full launch is scheduled for late 2021 and it's not too late to sign up ...*

All Intellenet members who sign up before launch date will be grandfathered in and will never have a subscription fee!

Kevin already has over 450 investigators in his investigative network & clients are signing up for beta testing. The Phase 1 Launch in will offer the app to over 300,000 truckers as a part of a strategic agreement with the trucking industry, offering real-time local investigative expertise at accident sites via the app's instant notification capabilities.

If you are ready to be a part of this exciting network or have any questions about READI Response, contact Kevin at 877-532-1152 or email mcclainpi@gmail.com or kevin.mcclain@readiresponse.com.



Internet links & email addresses of interest

Mail barcode decoder- <https://postalpro.usps.com/ppro-tools/encoder-decoder>

Servicemembers- <https://scra.dmdc.osd.mil/scra/#/home>

California Mugshots- <https://california.staterecords.org/mugshots>

Central Florida Expressway Authority Public Records Procedures- https://www.cfxway.com/agency-information/legal/public-records-procedures/?_ga=2.251552837.2104734825.1616329178-1265802938.1616329178

Florida Division of Corporations- <https://dos.myflorida.com/sunbiz/search/>

Web Capture Tool-<https://www.hunch.ly>

Commonwealth of Mass Unclaimed Property-<https://www.findmassmoney.com>

“Is It Down Right Now”-<https://www.isitdownrightnow.com/>

Life Insurance Policy-<https://www.lifeant.com/faq/how-can-you-find-out-if-somebody-had-a-life-insurance-policy-before-they-died/>

Access to Official Military Personnel Files-<https://www.archives.gov/personnel-records-center/ompf-access>

Online Detainee Locator System-<https://locator.ice.gov/odls/#/index>

Trusted Traveler Programs-<https://ttp.cbp.dhs.gov/>

Free Public Record Searches-<https://www.blackbookonline.info/>

ISP List-<https://www.search.org/resources/isp-list/>

Boston Police Public Records Request-publicrecordsrequest@pd.boston.gov

Intellenet Facebook Group-<https://www.facebook.com/groups/574462629397889>

ISP list-<https://www.search.org/resources/isp-list>

If you have any websites of interest to our members, email them to me!

Intellenet 2022 Conference

Bally's Las Vegas

March 21-24, 2022



2021 SCALI/Intellenet Conference Photos



Members in Attendance



Intellenet ED & SCALI State Director



The Historians



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PAST CONFERENCE LOCATIONS

2021 Virtual

2020 CANCELLED

2019 Charlotte, NC

2018 Aruba

2017 Denver, CO

2016 Toronto, Canada

2015 Las Vegas, NV

2014 San Juan, Puerto Rico

2013 Philadelphia, PA

2013 Mid Year Manila, Philippines

2012 Vancouver, BC

2011 Washington, DC

2010 New Orleans, LA

2009 Honolulu, HI

2008 Sorrento, Italy

2007 San Antonio, TX

2006 Calgary, Alberta, Canada

2005 Arundel, England

2004 Boston, MA

2003 Cayman Islands

2002 San Francisco, CA

2001 Florence, Italy

2000 Mt. Tremblant, Canada

1999 Tucson, AZ

1998 Royal Tunbridge Wells, England

1997 Islamorada, FL

1996 Orcas Island, WA

1995 Philadelphia, PA

1994 Amsterdam, Holland

1993 Santa Barbara, CA

1992 Islamorada, FL

1991 Keystone, CO

1990 Mt. Pocono, PA

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I remember when asked by my mother why I had done something I knew I should not have done; my response was that “everyone else was doing it.” This simple response was my way of shifting the blame for my actions to others involved. As a young teenager, I remember seeing a bumper sticker that read, “The Devil Made Me Do It,” which leads me to believe that shifting the blame is not a new concept.

Although every investigation may not involve an interrogation or admission-seeking interview, the investigator should approach each criminal or wrongful act case with the assumption that one will be conducted. Throughout your investigation you will learn information that will prove valuable should an interrogation need to be conducted.

When conducting internal theft and property crime investigations, it is helpful to remember and understand the classic criminology theory of the Fraud Triangle, which was developed by Dr. Donald R. Cressey¹. This well-known theory was developed in the 1940s and I have found that it is still relevant today. The concept of the Fraud Triangle is that in almost every case of theft, there exists three elements: the opportunity to commit the crime, a pressure that motivates the criminal to act, and a means of self-rationalizing his/her actions. Identifying each of the elements within your investigation will help when conducting an admission-seeking interview. That information will better prepare you in developing rationalizations and strategies that you will use during this phase of the investigation.

By determining how the crime was committed and identifying the source of the opportunity, you may be able to morally shift the blame away from the suspect during the interrogation. In doing this, you will make it easier for the suspect to confess by blaming the source for creating the opportunity that lead to the suspect’s acting on the temptation. I have on more than one occasion told a suspect “you just feel victim to temptation”.

The interviewer may have to try more than one technique to find the rationalization that the suspect is comfortable with and believes people will understand. Once the investigator recognizes that the suspect is accepting the rationalization and is ready to give an admission, the investigator can assist him by presenting the suspect with a question that makes it easy for him to give the first admission. An example of how this question would be phrased is, “Joe I am right about you, aren’t I, if the manager had not left the money unattended, you would have never taken any of it, would you?” Once you have obtained this first admission it becomes much easier to get a complete confession and details needed to close the case.

The pressure or motivation that leads to a person committing a theft can be used in the same manner to shift the blame away from the suspect. As you investigate the crime, you will identify people who had access and the opportunity to commit the crime. As the investigation progresses you will also start to learn more about those people. As you do, you may learn of financial pressures or other circumstances that could have motivated a person to commit the act under investigation. It is important to remember that people react to stress and pressure in different ways. What seems like an anthill to one person might be a mountain to another. Some people will resist temptation at all cost, while others seem to give in to the slightest pressure. These pressures are not always in the form of financial problems or hardships. Pride, peer pressure, and the fear of being viewed as a failure, can be just as great a motivator. If you are able to identify the pressure that motivated your suspect, this too can be used to shift the blame during the interview. By pointing out this pressure and suggesting that the suspect would not have committed the crime had he or she not been under this pressure, you are shifting the blame to the pressure itself. It then becomes easier for the suspect to rationalize his/her actions and feel that others would have acted in the same manner. A good example of this might be a single mother who has stolen money to buy something nice for her child. This fact does not legally justify or excuse her crime, but when contrasted to someone who is stealing to buy drugs, the mother’s actions are easier to morally rationalize.

In cases where you are able to deduce how a person rationalized their crime to themselves, this same approach will be affective. In most cases where an otherwise rational person has committed a crime; they have found a way to rationalize their actions to themselves. These self-rationalizations might involve the opportunity or pressure associated to the crime. The self-rationalization could come from other sources as well. An employee who feels underpaid might rationalize that the company owes them what was taken. Revenge is another form of rationalization. If a person feels unfairly treated, that person might rationalize those actions by saying that the victim’s actions caused them to commit the crime.

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The method of playing one suspect against the other is often very effective in cases where the suspects have short term or casual relationships. The investigator can suggest that it was the other suspect's idea or that peer pressure caused the suspect to act out of character. Telling stories of similar behavior by others or even where the investigator acted out as a child and got in trouble because they wanted to be part of a group can assist the suspect in rationalizing their actions. When employees act in collusion with non-employees to steal from a company, this technique is often very effective. When interviewing the non-employee it is easy to shift the blame to the employee, because without access and an understanding of how the company operates, in most cases the crime could not happen. Similarly, when interviewing the employee, the blame can be shifted to the non-employee because without their assistance the employee could not have accomplished the crime.

It is important to remember that you do not always have to have another person on whom to shift the blame. The object of the blame could be an entity or a circumstance. You might want to suggest that the blame lies on a company or even on society at large. It would be easy for someone to understand how a poor economy and high cost of living could be blamed for causing someone to steal to help support a family. It does not matter if the reason or rationalization used is actually the cause or motivation behind the crime. The goal of this technique is to assist the suspect in self-rationalizing his/her actions. Again, it is important to remember that you are only morally shifting the blame, not legally justifying the crime. As with any other legally admissible interrogation technique, you must avoid using any approach that might cause an innocent person to confess to a crime they did not commit.

There are many other techniques that can be used, depending upon the situation and the circumstances surrounding the crime. When using any technique, the investigator must be flexible and able to adjust. What appeals to some might not work on others. The key is to be prepared and to have alternative strategies. The technique of rationalizing the suspect's actions can be used in almost any type of investigation. By understanding the basic criminology theories and learning as much about the crime and suspect as possible, you can greatly improve the chances that the guilty suspect will confess.

Footnote: 1. Cressey, Donald R. Other People's Money Montclair: Patterson Smith, 1973

About the Author:

Robert "Jerry" DeFatta, BAI, CFE, CRT: Jerry has over twenty years of experience as a professional working in corporate security and private investigations. He is a Certified Fraud Examiner and a Board Accredited Investigator with extensive training and experience in conducting internal theft and fraud investigations. He is also certified in the Reid Technique of Interview and Interrogation. Prior to leaving the casino industry, he worked for over 10 years as a Senior Security Investigator for one of the largest gaming companies in Louisiana. In 1997, Jerry became licensed as a private investigator and founded DeFatta & Associates, LLC. Since that time, he has continued to conduct internal theft and fraud related investigation for a variety of corporate clients. He is an active member of the Intellenet, Association of Certified Fraud Examiners (ACFE), ASIS International, and several other professional organizations. Jerry is also an experienced instructor who has conducted training in investigative interviewing, fraud prevention, deception detection, and private investigations. He has authored articles on the topic of employee theft and his work has been published in Security Management and PI Magazine. Jerry has also recently been appointed as the chair of the Intellenet Board Accredited Investigator (BAI) Certification Program.



BECOME A BAI

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apply online at: www.baipi.org



WHY BECOME A BOARD ACCREDITED INVESTIGATOR?

INTELLENET is the first international professional investigative association to offer a unique credential specifically designed for professional investigators.

For more info, contact Jerry DeFatta, jerry@defattapi.com

2021-2022 Calendar of events

- 8/25-8/29 Texas Association of Licensed Investigators (TALI) 50th Anniversary Conference, Sheraton Downtown, Fort Worth, TX
<https://www.tali.org>
- 9/19-9/20 Arizona Association of Licensed Private Investigators Conference, Sheraton Mesa Hotel, Mesa, AZ
<https://aalpi.com/our-conference/>
- 9/22-9/23 Pennsylvania Association of Licensed Investigators (PALI) Annual Conference, Hershey, PA
www.pali.org/2021-conference
- 10/28 Michigan Council of Professional Investigators 2021 Fall Conference, Plymouth, MI
<https://mcpihome.com/calendar.php>
- 12/8-12/10 IPSB Close Protection Conference, Westgate Hotel, Las Vegas, NV,
[www.http://ips-board.org/](http://www.ips-board.org/)
- 3/21-3/24/22 Intellenet Annual Conference, Bally's Resort, Las Vegas
<https://intellenet.org/annual-conference/>

**FORWARD ASSOCIATION CONFERENCE/SEMINAR INFO TO THE
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DLM

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SOUTH CAROLINA ASSOCIATION OF LEGAL INVESTIGATORS, INC.

State Director

Brad Kandare
Lexington, SC

Letter to the Intellenet Membership:

REGIONAL DIRECTORS

Piedmont

Marty K. Henderson
Spartanburg, SC

Midlands North

Mike Watson
Irmo, SC

Midlands South

Sadie Wannamaker
Swansea, SC

Coastal North

Robert Todd
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Coastal South

David Causey
Bluffton, SC

At Large

Kathy Broome
Charlotte, NC

www.scalinv.com

1792 South Lake Dr.
Suite 90-302
Lexington, SC 29073

The South Carolina Association of Legal Investigators (SCALI) was incredibly lucky to have partnered with Intellenet this year to offer one of the best and largest events in SCALI history. The SCALI Annual Conference held May 5-7, 2021 in sunny Myrtle Beach, SC, was a terrific opportunity for both associations to network with some of the best investigators in the country.

A big thank you to our conference hosts Robert Todd and Brian Setree of SCALI, Intellenet Executive Board members Peter Psarouthakis, Ed Spicer and Jeff Stein for their hard work as well as all of the Intellenet members that were presenters. They did an outstanding job! Lastly a big "thank you" to all of the Intellenet members that attended, SCALI members met fellow investigators from the entire east coast.

On behalf of the SCALI membership, I want to say thank you to Intellenet and hope we can continue this mutually beneficial relationship!

Of the Members, For the Members!

Thank you,

Bradley S. Kandare

Bradley S. Kandare
Former State Director – SCALI
803-309-8375

